



# Matador Resources Analyst Day

*December 6, 2012*

# Disclosure Statements

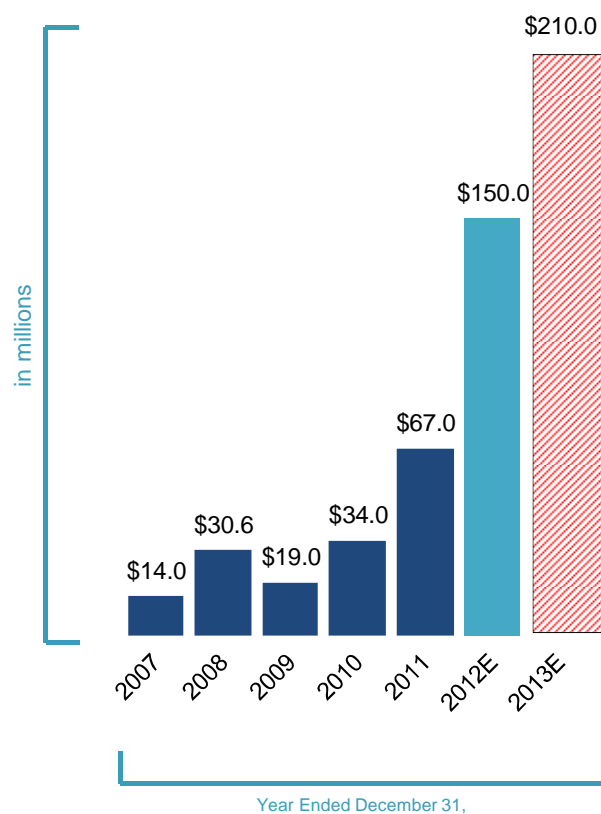
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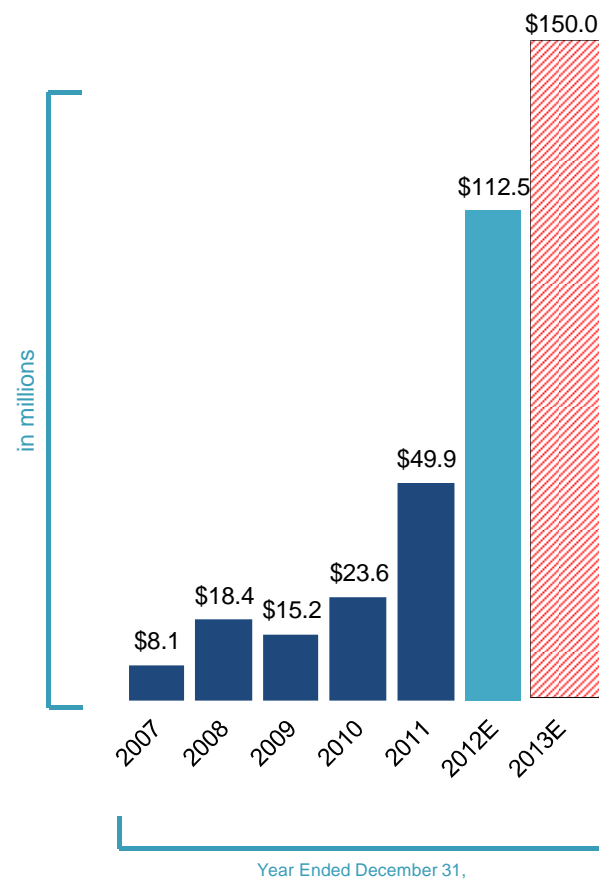
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# Matador's Continued Growth

**TOTAL OIL AND  
NATURAL GAS REVENUES**



**ADJUSTED EBITDA<sup>(1)</sup>**



(1) Adjusted EBITDA is a non-GAAP financial measure. For a definition of Adjusted EBITDA and a reconciliation of Adjusted EBITDA to our net (loss) income and net cash provided by operating activities, see Appendix



# 2013 Capital Investment Plan

## 2013 Capital Investment Plan Highlights

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- **2013 projected capital expenditures of approximately \$310 million**
  - Drill and complete or participate in 48 gross/31.3 net wells in 2013
  - Includes approximately \$25 million for pipelines/facilities and \$25 million for land/seismic acquisition
- **Maintain financial discipline by funding 2013 capital expenditures through operating cash flows and borrowings under revolving credit facility**
  - 2013 oil production volumes well hedged to protect cash flows below about \$88/Bbl oil price
- **2013 Production Expectations**
  - Oil production of 1.6 to 1.8 million barrels – up about 40% from 2012
  - Natural gas production of 11.0 to 12.0 Bcf – down about 8% from 2012
- **2013 Financial Expectations**
  - Oil and natural gas revenues<sup>(1)</sup> of \$200 to \$220 million – up about 40% from estimated \$145 to \$155 million in 2012
  - Adjusted EBITDA<sup>(1)(2)</sup> of \$140 to \$160 million – up about 33% from estimated \$110 to \$115 million in 2012
  - Total borrowings outstanding estimated to be \$310 to \$320 million at YE 2013

(1) Estimated 2013 oil and natural gas revenues and Adjusted EBITDA at midpoint of production guidance range using late November 2012 strip prices for oil and natural gas, plus property-specific differentials. Estimated average realized prices for oil and natural gas were \$94.00/Bbl and \$4.43/Mcf, respectively

(2) Adjusted EBITDA is a non-GAAP financial measure. For a definition of Adjusted EBITDA and a reconciliation of Adjusted EBITDA to our net (loss) income and net cash provided by operating activities, see Appendix

# 2013 Production Expectations

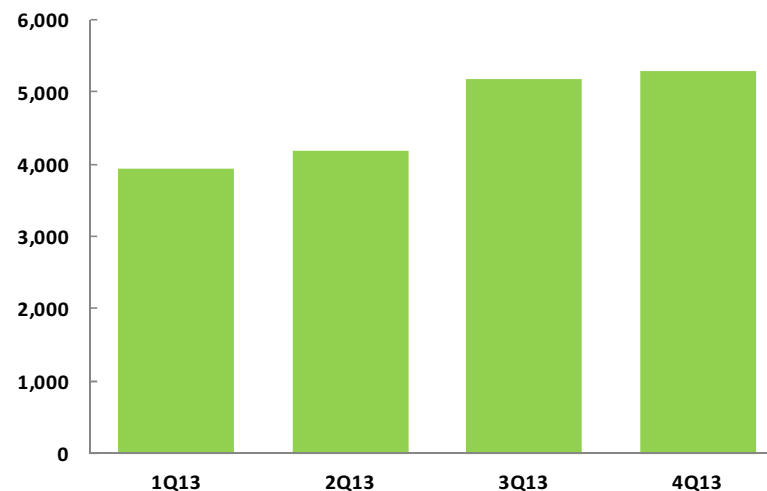
## 2013 Oil Production

- Estimated total oil production of 1.6 to 1.8 million barrels
- Increase of approximately 40% from 2012
- Oil production expected to decline from current levels of 5,000 Bbl/d during first half of 2013
  - Production delays, shut-ins due to pad drilling, zipper fracs, etc.
- Oil production expected to return to above 5,000 Bbl/d during second half of 2013

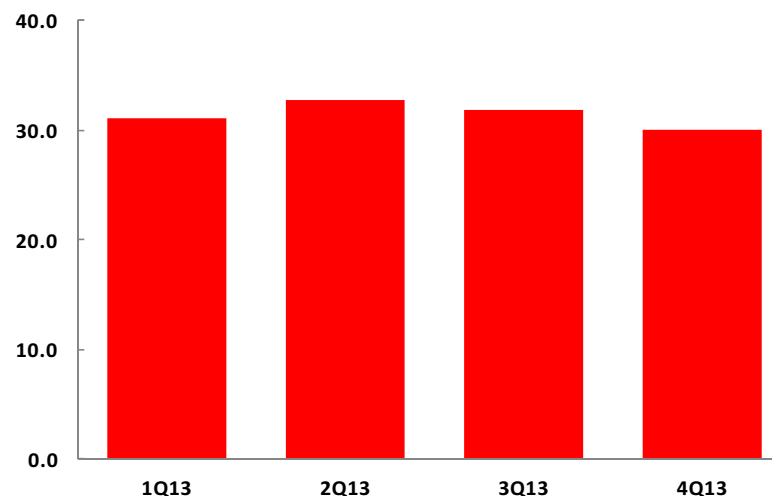
## 2013 Natural Gas Production

- Estimated total natural gas production of 11.0 to 12.0 Bcf
- Decrease of approximately 8% from 2012
- Gas production expected to remain relatively flat during 2013, but should include higher percentage of liquids-rich gas

## Oil Production<sup>(1)</sup> (Bbl/d)



## Natural Gas Production<sup>(1)</sup> (MMcf/d)



(1) Estimated quarterly average oil and natural gas production at midpoint of guidance range

# 2013 Financial Expectations

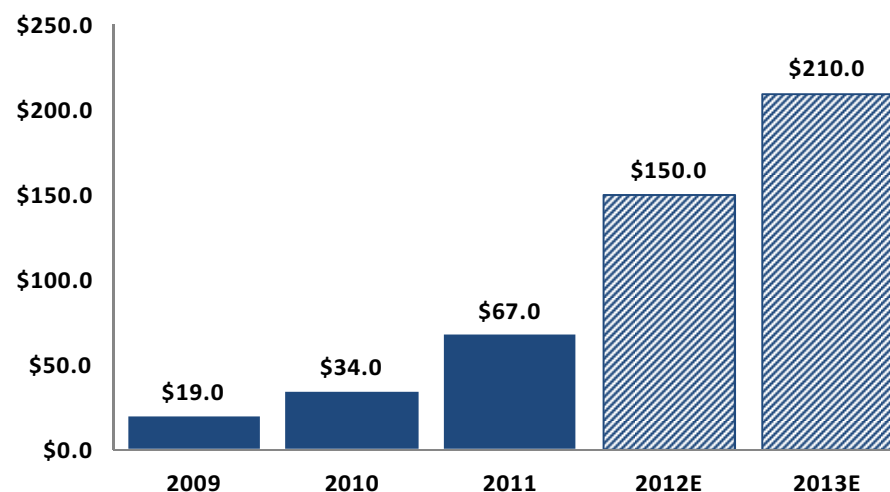
## 2013 Revenue and Adjusted EBITDA<sup>(1)(2)</sup>

- Estimated oil and natural gas revenues of \$200 to \$220 million
  - Increase of approximately 40% from estimated \$145 to \$155 million in 2012
- Estimated Adjusted EBITDA<sup>(1)(2)</sup> of \$140 to \$160 million
  - Increase of approximately 33% from estimated \$110 to \$115 million in 2012
- Adjusted EBITDA<sup>(1)(2)</sup> growth expected to be impacted by lower oil price realizations and an estimated decrease of about \$13 million in realized hedging gains compared to 2012

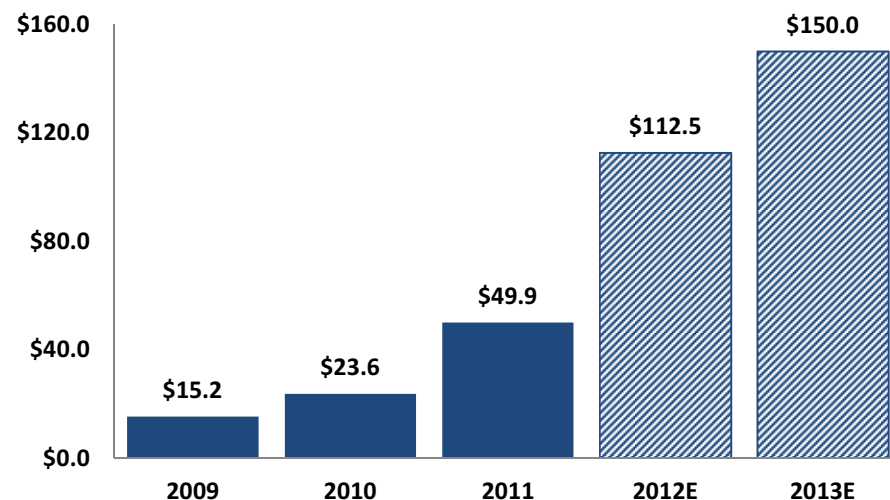
## 2013 Operating Costs

- Estimated average unit costs per BOE
  - Production taxes/marketing = \$4.10
  - Lease operating = \$8.20
  - G&A = \$4.70
  - Operating cash costs, excluding interest = \$17.00
  - DD&A = \$29.50

## Oil and Natural Gas Revenues<sup>(2)</sup> (millions)



## Adjusted EBITDA<sup>(1)(2)</sup> (millions)



(1) Adjusted EBITDA is a non-GAAP financial measure. For a definition of Adjusted EBITDA and a reconciliation of Adjusted EBITDA to our net (loss) income and net cash provided by operating activities, see Appendix

(2) Estimated 2013 oil and natural gas revenues and Adjusted EBITDA at midpoint of production guidance range using late November 2012 strip prices for oil and natural gas, plus property-specific differentials. Estimated average realized prices for oil and natural gas were \$94.00/Bbl and \$4.43/Mcf, respectively



## Funding for 2013 Capital Investment Plan

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- **Maintain financial discipline by anticipated funding of 2013 capital expenditures through operating cash flows and borrowings under revolving credit facility**
  - Most of 2013 Eagle Ford program is development drilling and largely de-risked by 2012 results
  - 1.5 million barrels of 2013 oil production hedged protecting cash flows below about \$88/Bbl oil price
- **Credit facility status at December 6, 2012**
  - Borrowing base of \$200 million; total facility size of \$500 million; facility matures in December 2016
  - Negotiating borrowing base increase expected to close before December 31, 2012
  - Borrowings outstanding of \$135 million
  - Estimated borrowings outstanding of \$150 to \$160 million at December 31, 2012
- **Ability to request quarterly borrowing base increases with growth in oil and natural gas reserves throughout 2013**
  - Estimated borrowings outstanding of \$310 to \$320 million at YE 2013
- **Additional flexibility to manage liquidity**
  - No long-term drilling rig or service contract commitments
  - \$25 million estimated for discretionary land/seismic acquisitions
  - No significant non-operated well obligations
- **Simple capital structure; no high-yield debt or convertibles on balance sheet**



## 2013 Hedging Profile

- 1.5 million barrels of oil hedged for 2013 at weighted average floor and ceiling of \$88/Bbl and \$107/Bbl, respectively
- 4.7 Bcf of natural gas hedged at weighted average floor and ceiling of \$3.34/MMBtu and \$4.84/MMBtu, respectively
- 4.9 million gallons of natural gas liquids hedged at weighted average price of \$0.79/gal

Oil Hedges (Costless Collars)	
	FY 2013
<b>Total Volume Hedged by Ceiling (Bbl)</b>	1,260,000
Weighted Average Price (\$ / Bbl)	\$110.26

<b>Total Volume Hedged by Floor (Bbl)</b>	1,260,000
Weighted Average Price (\$ / Bbl)	\$87.14

Oil Hedges (Swaps)	
	FY 2013
<b>Total Volume Hedged (Bbl)</b>	240,000
Weighted Average Price (\$ / Bbl)	\$90.43

Natural Gas Hedges (Costless Collars)	
	FY 2013
<b>Total Volume Hedged by Ceiling (Bcf)</b>	4.65
Weighted Average Price (\$ / MMBtu)	\$4.84

<b>Total Volume Hedged by Floor (Bcf)</b>	4.65
Weighted Average Price (\$ / MMBtu)	\$3.34

Natural Gas Liquids (NGLs) Hedges (Swaps)	
	FY 2013
<b>Total Volume Hedged (gal)</b>	4,864,800
Weighted Average Price (\$ / gal)	\$0.79

## Continued Oil/Liquids Focus to Fuel 2013 Growth

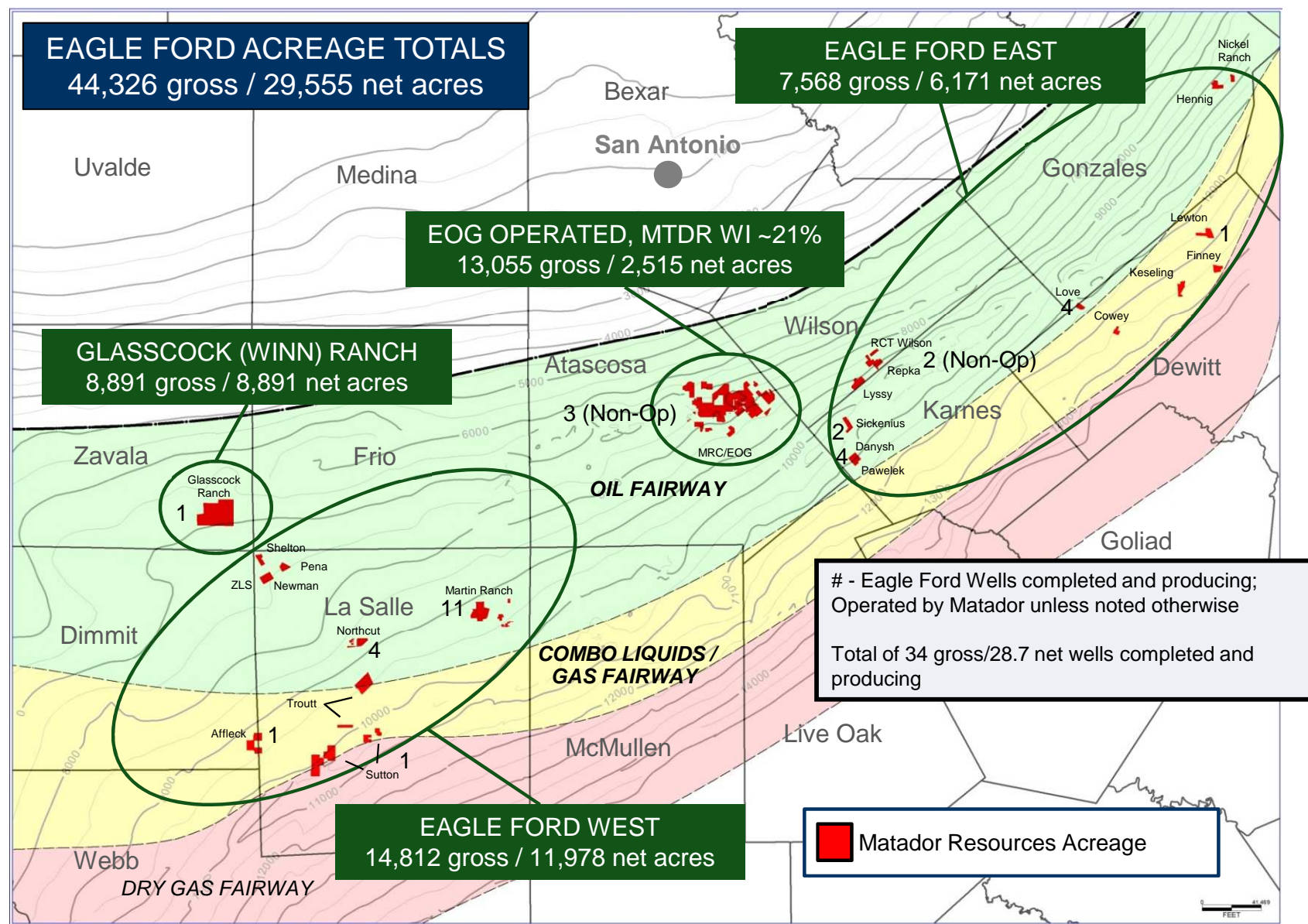
	2013 Anticipated Drilling			2013E CapEx	
	Gross Wells	Net Wells		(in millions)	
	Total	Total	%	Total	%
<b>South Texas</b>					
Eagle Ford Shale	31.0	25.8	82.4%	\$217.0	70.1%
Austin Chalk, Buda, Edwards	3.0	1.6	5.1%	\$5.9	1.9%
Facilities/Pipelines/Etc.	-	-	-	\$19.8	6.4%
Area Total	34.0	27.4	87.5%	\$242.7	78.4%
<b>West Texas/Southeast New Mexico</b>					
Bone Spring/Wolfcamp	3.0	3.0	9.6%	\$30.2	9.8%
Facilities/Pipelines/Etc.	-	-	-	\$5.4	1.7%
Area Total	3.0	3.0	9.6%	\$35.6	11.5%
<b>Northwest Louisiana</b>					
Haynesville Shale	10.0	0.5	1.6%	\$5.1	1.7%
<b>Southwest Wyoming</b>					
Meade Peak Shale	1.0	0.4	1.3%	\$1.0	0.3%
<b>Other</b>					
Land/Seismic/Etc.	-	-	-	\$25.0	8.1%
<b>Total</b>	<b>48.0</b>	<b>31.3</b>	<b>100.0%</b>	<b>\$309.4</b>	<b>100.0%</b>

## 2013 South Texas Plan

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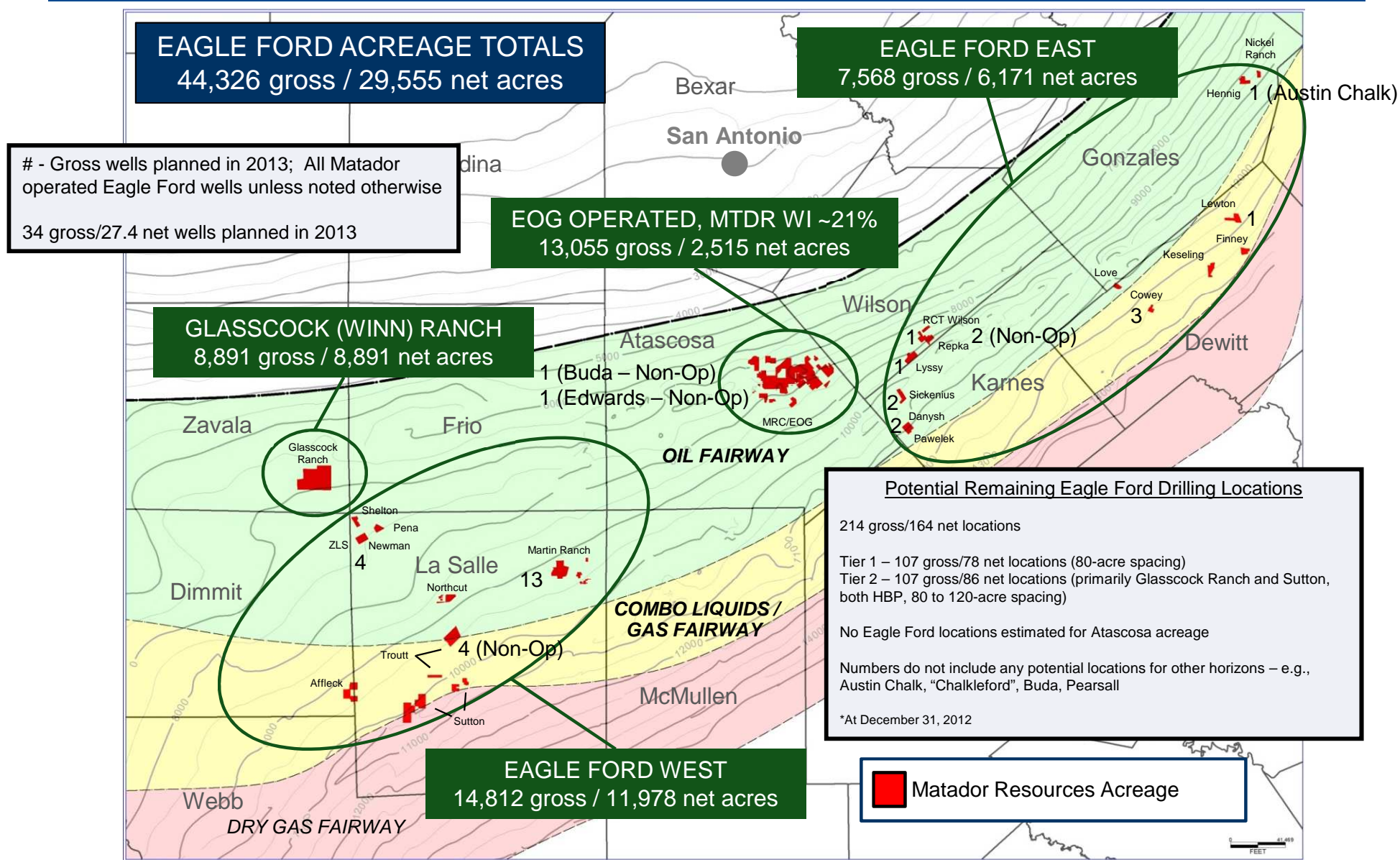
- **2013 projected capital expenditures of approximately \$250 million or about 80% of total**
  - Drill and complete or participate in 34 gross/27.4 net wells
  - Assumes about 33% of 2013 land/seismic budget will be directed to South Texas
  - Most of 2013 Eagle Ford program is development drilling and largely de-risked by 2012 results
- **Almost all of South Texas capital budget directed to Eagle Ford shale**
- **Three exploratory tests planned in Austin Chalk, Buda, Edwards at cost of about \$8 million**
  - Austin Chalk test will be an operated well; Buda, Edwards tests are outside operated
- **Key objectives of 2013 South Texas plan**
  - Capitalize on experience to improve well performance and operational efficiencies in the Eagle Ford
    - Sequential drilling operations (e.g., pad drilling) on key properties to continue to reduce drilling costs
    - Sequential, simultaneous stimulation operations (e.g., zipper fracs) to reduce costs, eliminate shut-in periods and reduce recovery times for existing wells and eliminate need to stimulate across wells multiple times
  - Continue to study and test other horizons and to address lease maintenance issues, particularly on properties scheduled for further development in 2014 and beyond
  - Leverage technology to increase recovery of hydrocarbons in place

# Matador's Producing Eagle Ford Wells in South Texas



Note: All acreage values, number of producing wells and number of estimated Eagle Ford drilling locations at November 30, 2012. Net wells reflect Matador's working interest ownership

# 2013 South Texas Drilling Plan



Note: All acreage values, number of producing wells and number of estimated Eagle Ford drilling locations at November 30, 2012. Net wells reflect Matador's working interest ownership





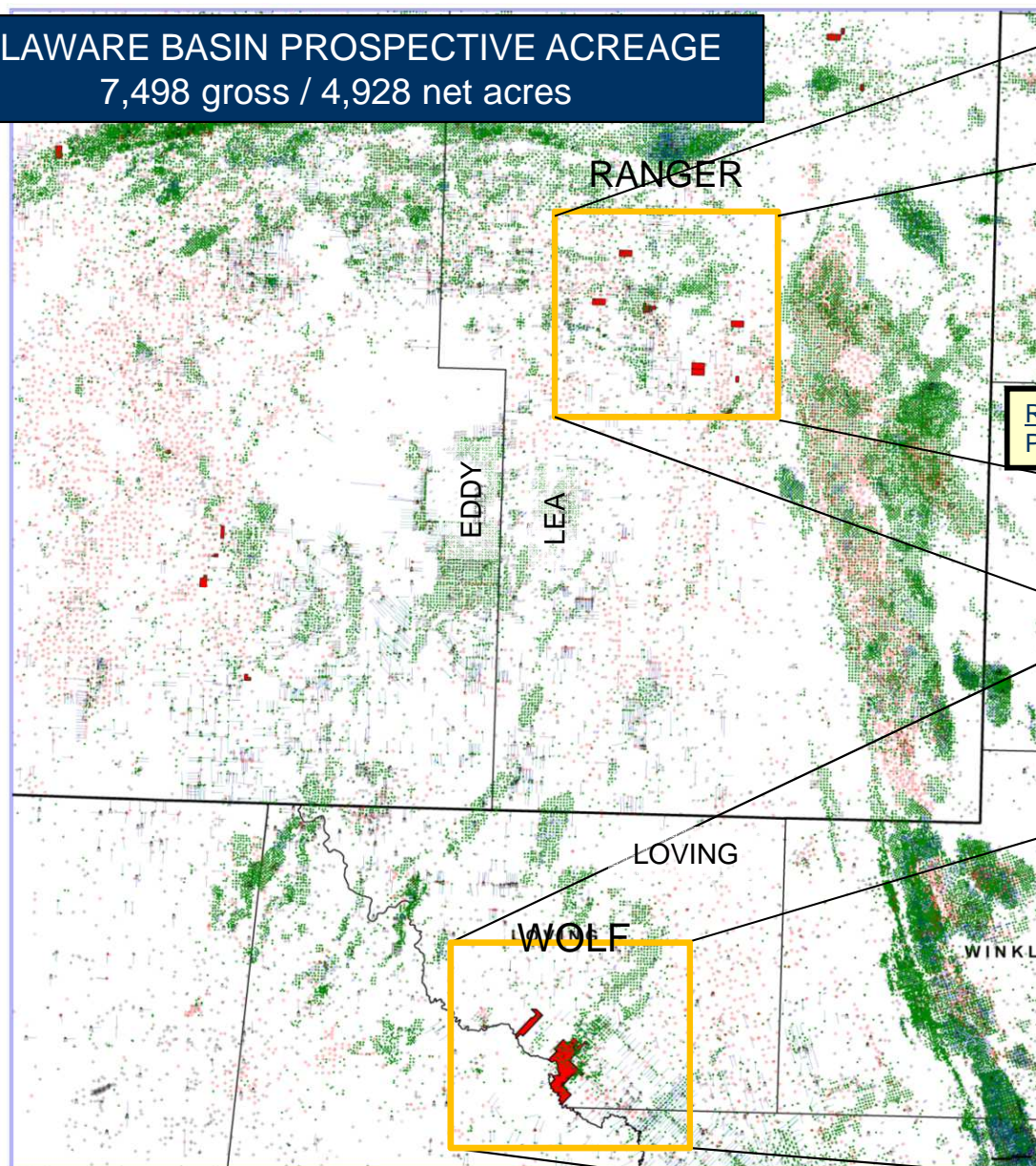
## 2013 Delaware Basin Plan

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- **2013 projected capital expenditures of approximately \$48 million or about 15% of total**
  - Drill and complete 3 gross/3 net test wells
  - Assumes about 50% of 2013 land/seismic budget will be directed to West Texas
  
- **Key objectives of 2013 Delaware Basin plan**
  - Leverage and transfer knowledge from Eagle Ford and Haynesville experience to Delaware Basin and begin testing acreage position
    - Multiple targets in Wolfcamp and Bone Spring and 3-well program will test both
    - Drill wells, gather core and petrophysical data and monitor initial results; build necessary infrastructure before starting continuous drilling
    - If tests are successful, would set up 2014 (and beyond) continuous drilling program
  - Satisfy lease maintenance on Ranger prospect and acquire additional interests in Wolf and Ranger prospect areas
    - Approximately 90% of Wolf prospect is HBP and the remaining 10% was leased in 2012, so no near-term time constraints
  - Acquire additional interests in Delaware Basin with success on initial test wells

# Delaware Basin Acreage and 2013 Drilling Plan

**DELAWARE BASIN PROSPECTIVE ACREAGE**  
7,498 gross / 4,928 net acres



**RANGER**  
1,955 gross / 1,562 net acres

Ranger A2  
Primary Target: Wolfcamp Shale

Ranger A1  
Primary Target: 2nd Bone Spring Sand

# - Matador operated wells planned in 2013  
3 gross/3 net horizontal wells planned in 2013

Wolf 1  
Primary Target: Wolfcamp Shale

**WOLF**  
5,203 gross / 2,977 net acres

Matador's acreage position shown in red. Note: Certain additional Matador acreage in West Texas/Southeast New Mexico not considered prospective at November 30, 2012

## 2013 Tier 1 Haynesville Shale Plan

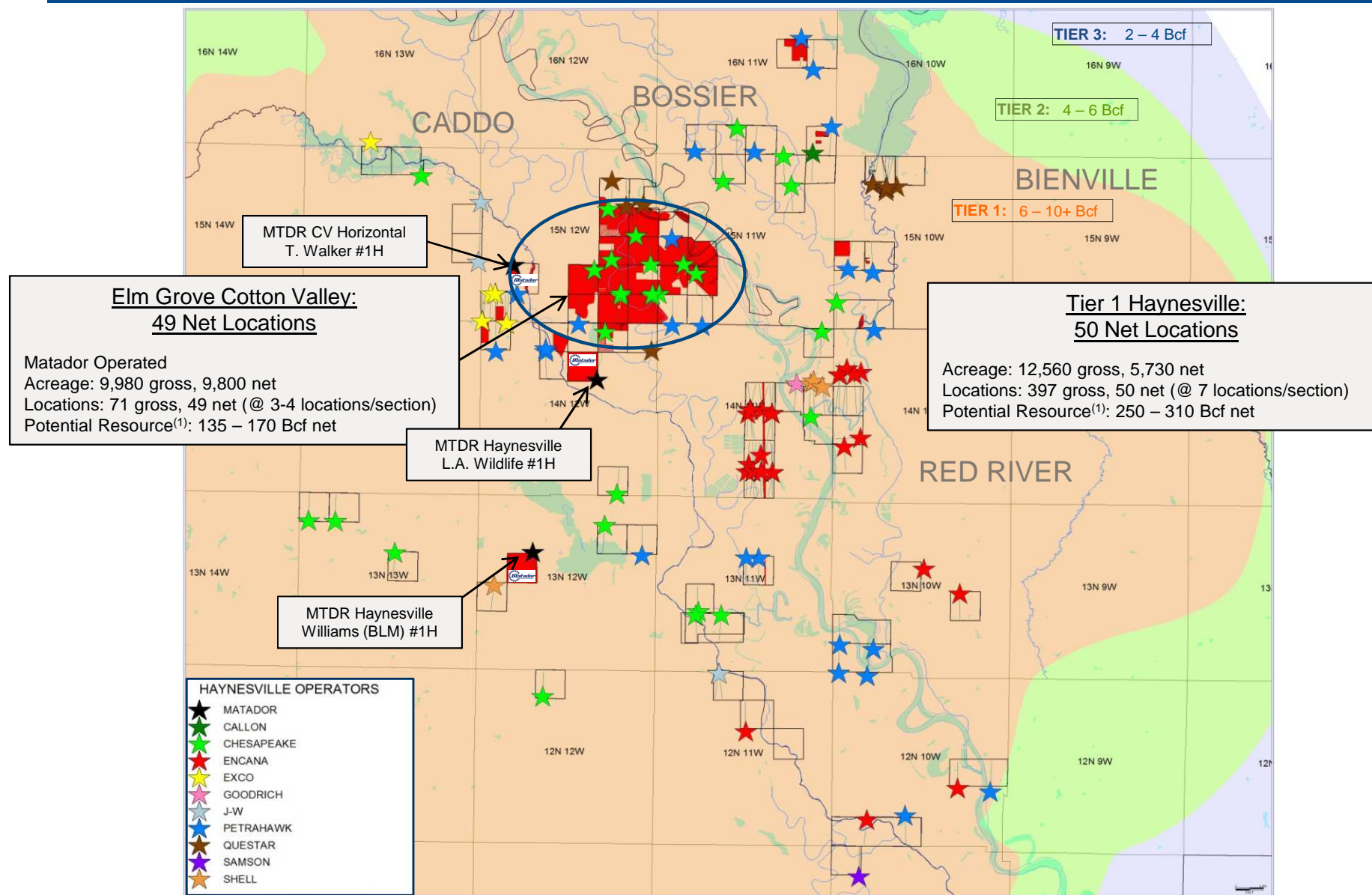
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- **2013 projected capital expenditures of approximately \$5 million or about 2% of total**
  - Estimated participation in 10 gross/0.5 net wells
  - 2013 capital plan includes no Matador operated Haynesville wells
- **Haynesville/Cotton Valley acreage in Northwest Louisiana and East Texas is essentially all held by existing production**
- **Operational flexibility to drill operated Haynesville shale well(s) in 2013 should gas prices continue to improve**
- **Haynesville/Cotton Valley represent large “gas bank” providing significant and increasing value if gas prices return to \$4.00/Mcf and higher**
  - Tier 1 Haynesville potential resource<sup>(1)</sup> – 250 to 310 Bcf net to Matador
  - Tier 1 + Tier 3 Haynesville potential resource<sup>(1)</sup> – 470 to 600 Bcf net to Matador
  - Elm Grove Cotton Valley potential resource<sup>(1)</sup> – 135 to 170 Bcf net to Matador

(1) Potential resource should not be considered proved natural gas reserves. Potential resource may be converted to proved natural gas reserves as a result of successful drilling operations and higher natural gas prices  
Note: Matador does not include any of this potential resource in its proved natural gas reserves at September 30, 2012



# Tier 1 Haynesville and Elm Grove Cotton Valley Acreage Positions



(1) Potential resource should not be considered proved natural gas reserves. Potential resource may be converted to proved natural gas reserves as a result of successful drilling operations and higher natural gas prices  
 Note: Matador does not include any of this potential resource in its proved natural gas reserves at September 30, 2012

Note: All acreage at November 30, 2012



# Eagle Ford Operations

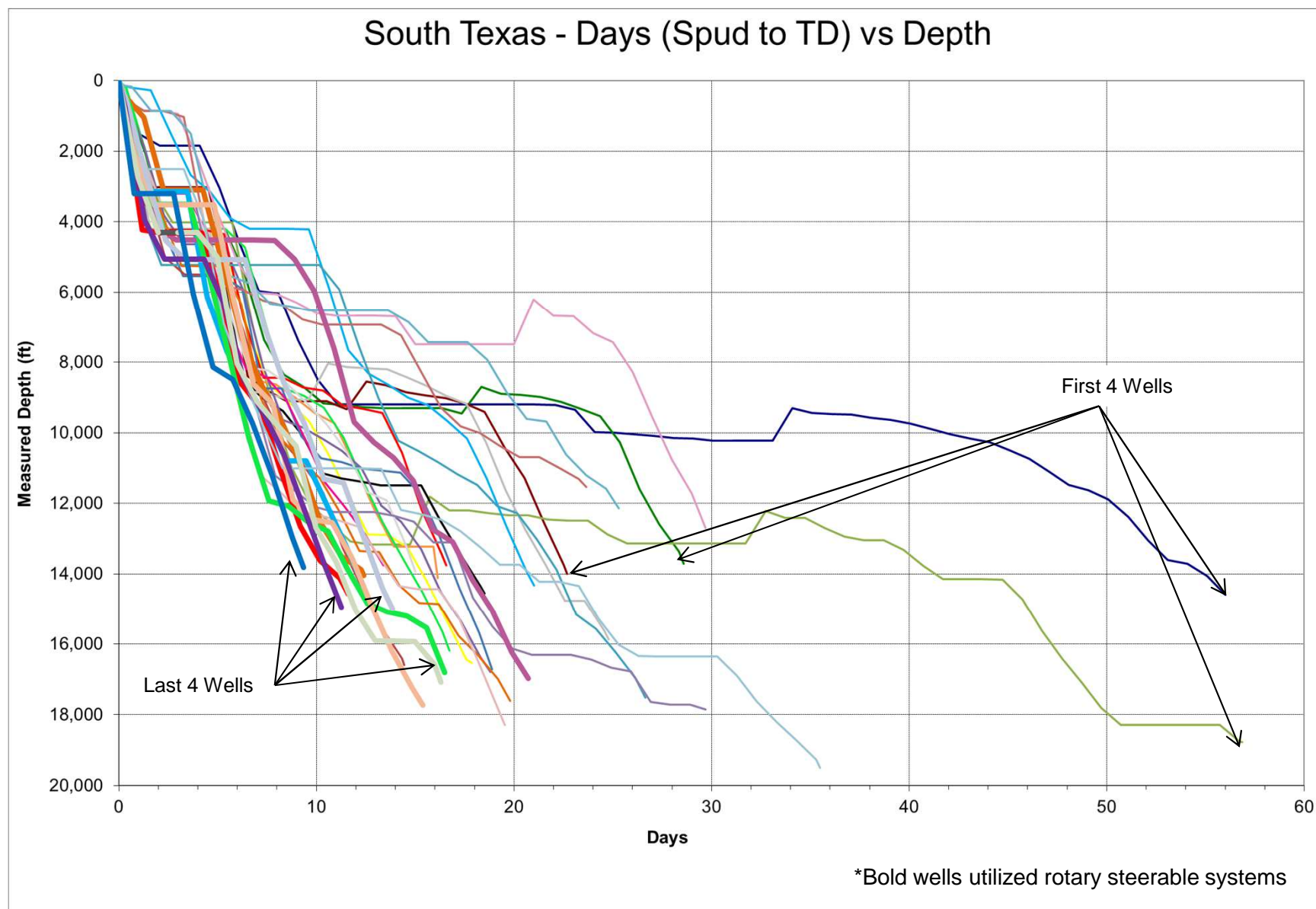
*South Texas*

## 2012 Drilling Program Takeaways

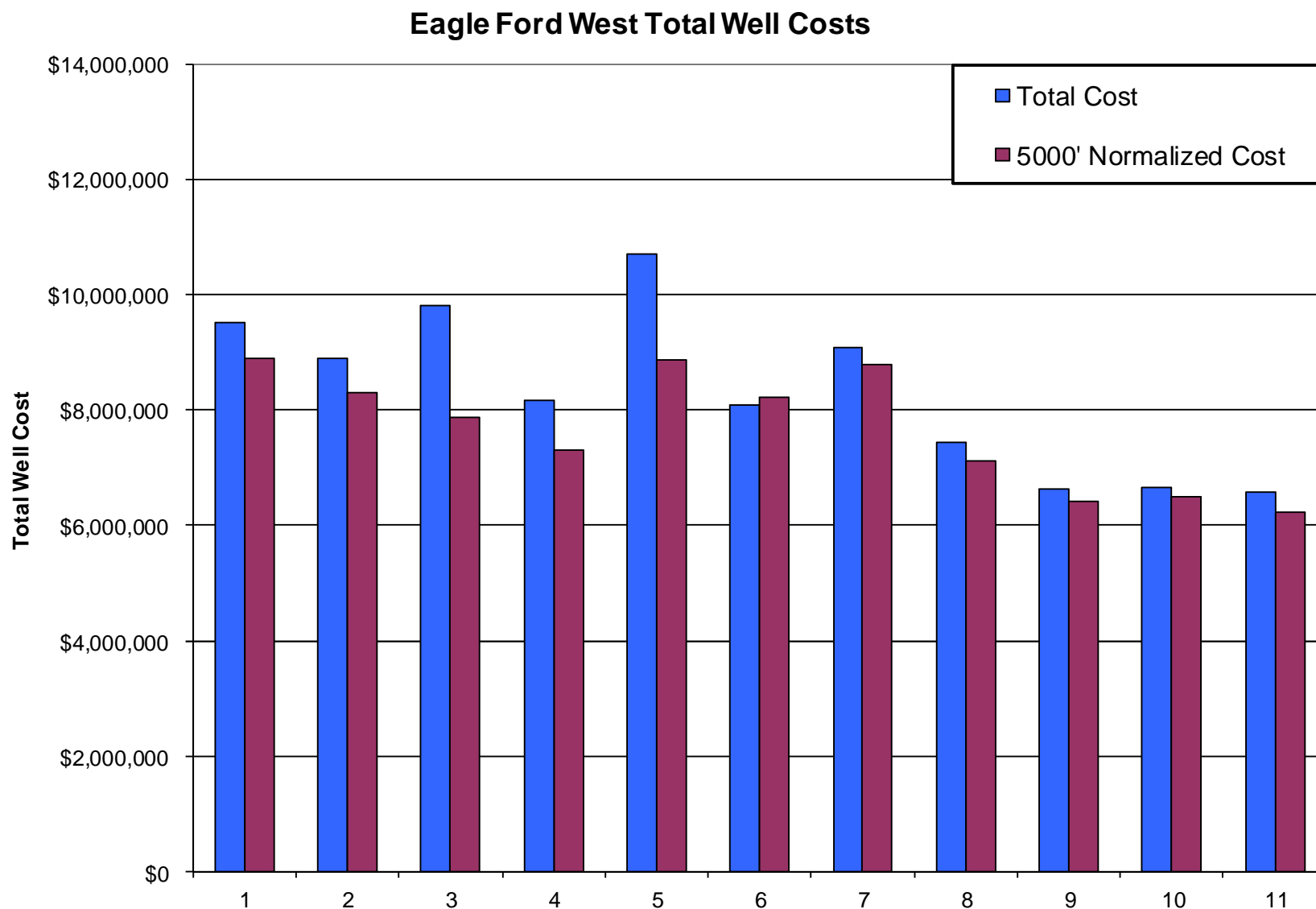
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- Reduced drill times and costs related to operational efficiency
- Rotary steerable tools have specific advantages
- Improved fracture stimulation efficiency and cost reductions
- Fluid volume utilized in fracture stimulation affects well performance
- Improvements realized with closer perforation cluster spacing
- Benefits of bottom hole pressure management via restricted chokes
- Interference evident while fracture stimulating offset wells
- Artificial lift will be necessary and should add value
- Program style drilling and completing should be advantageous

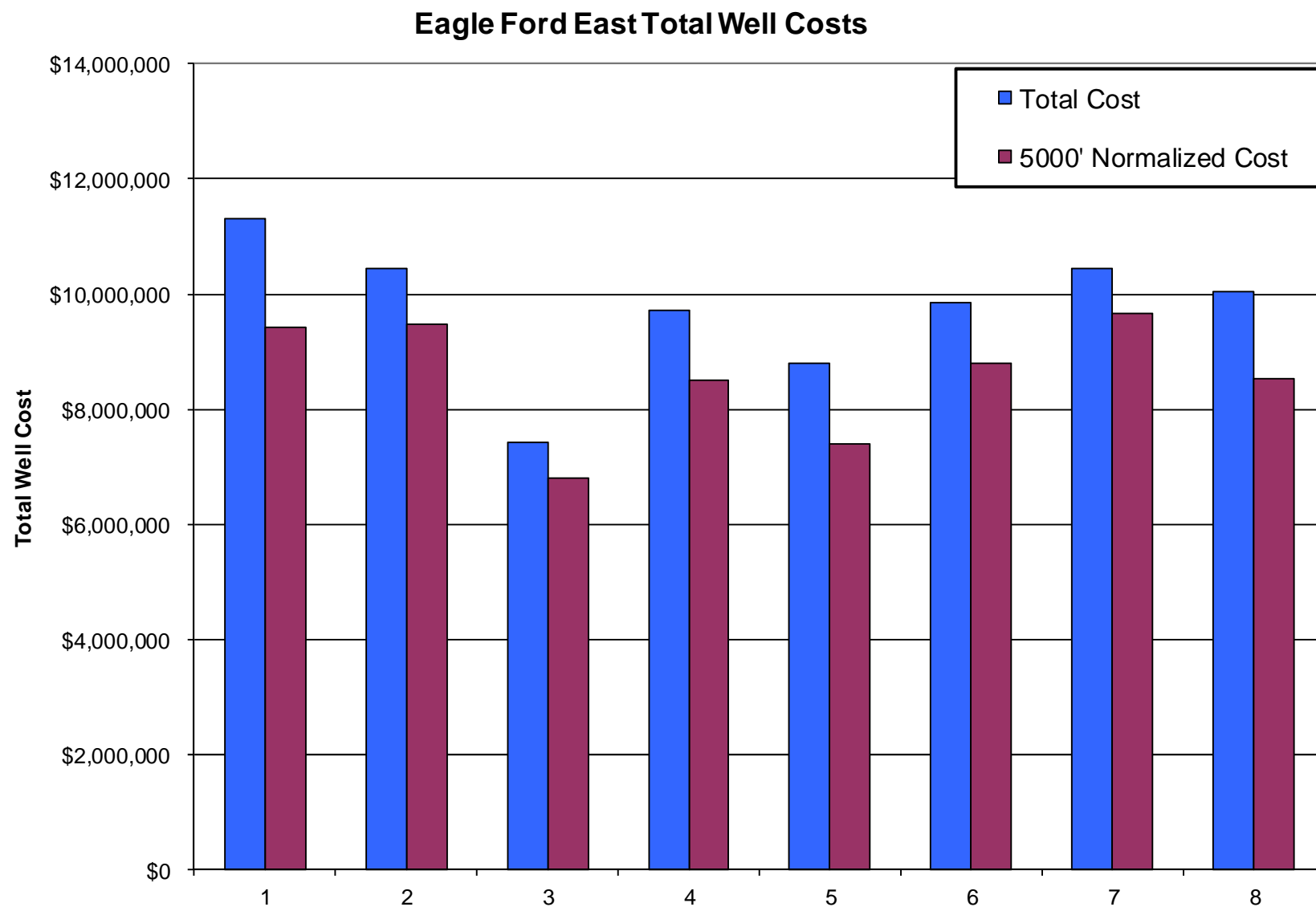
## Drilling Times and Efficiencies



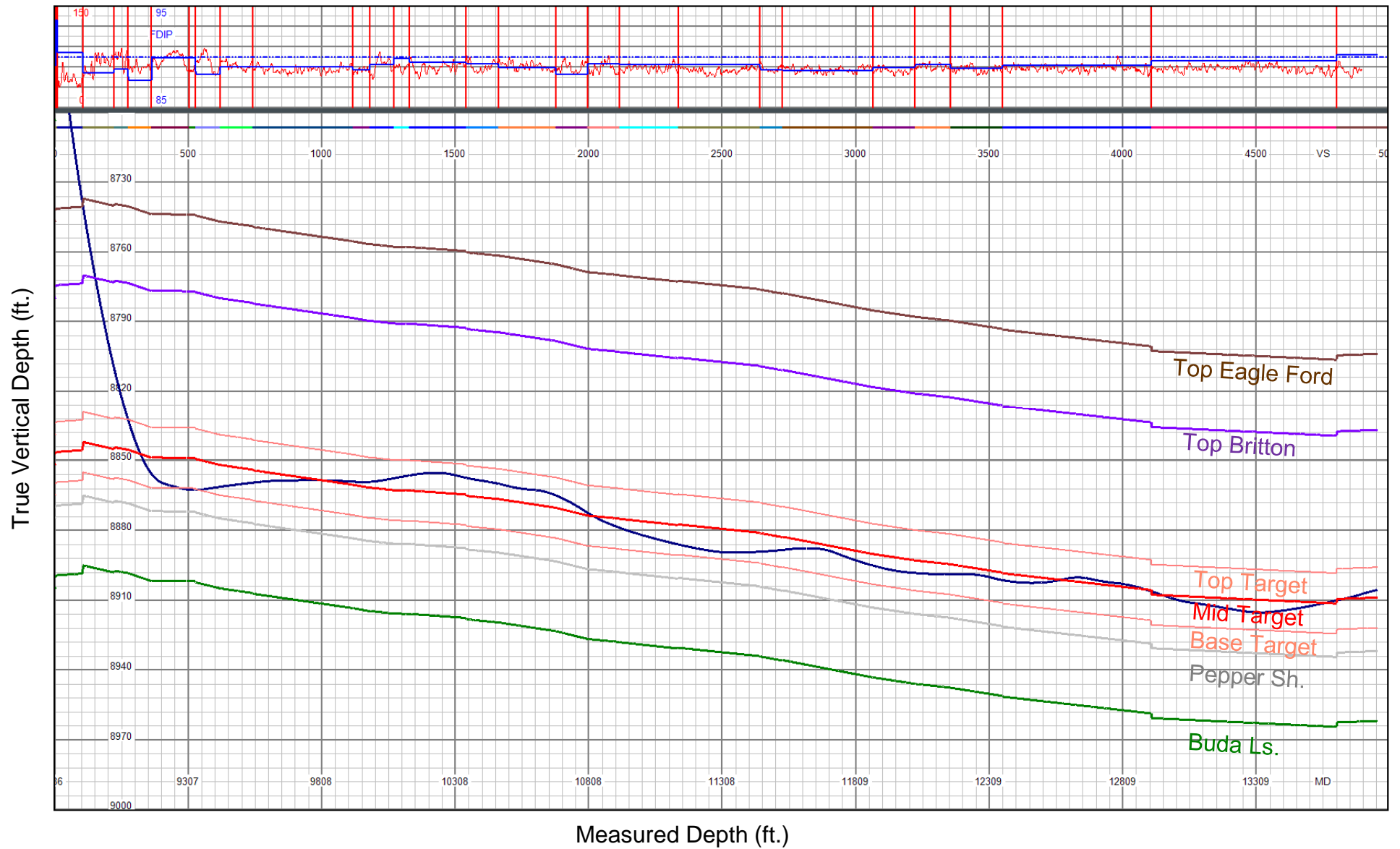
## 2012 Normalized Well Costs



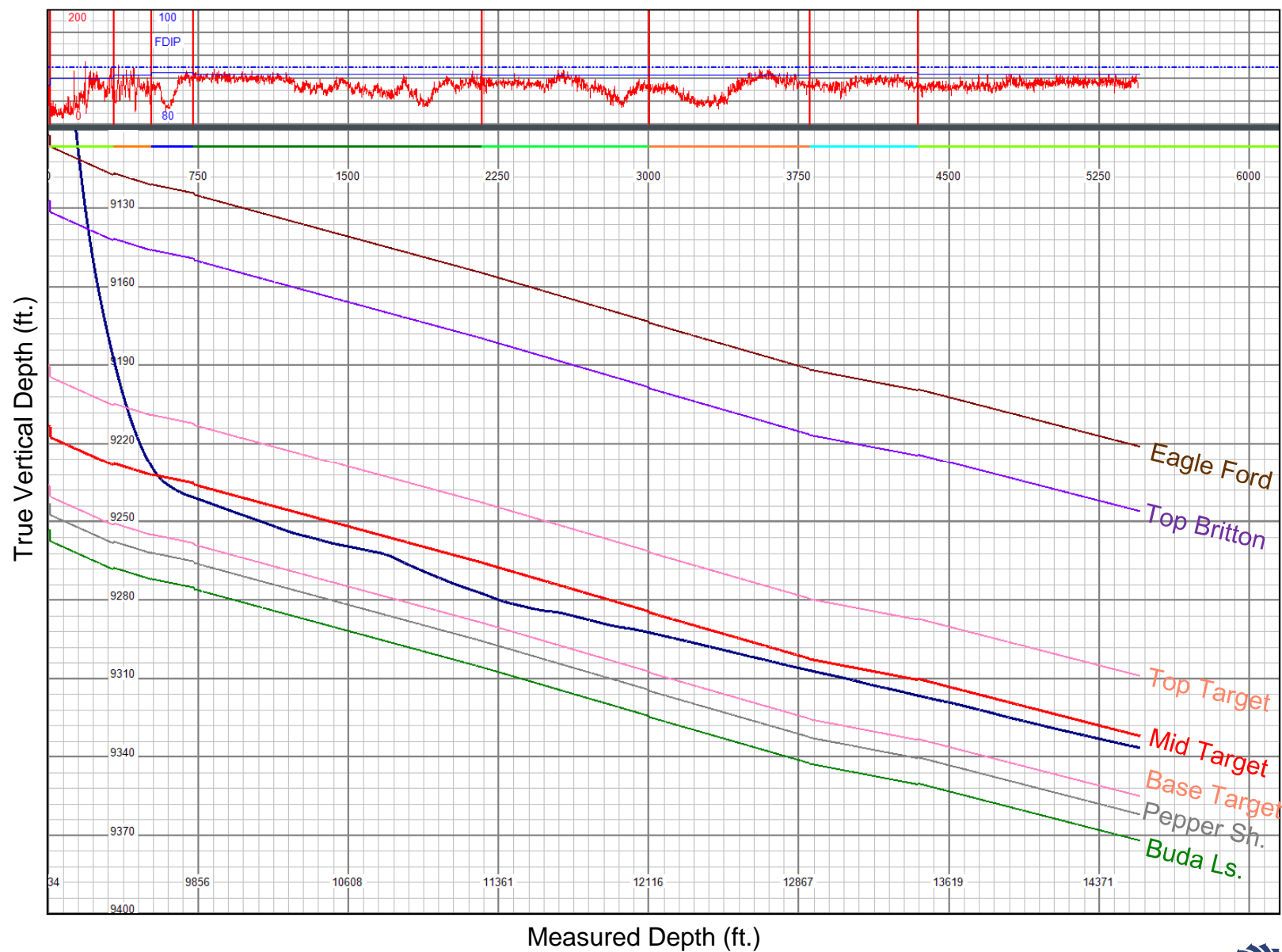
## 2012 Normalized Well Costs



# Geo-Steering - Conventional Directional Tools

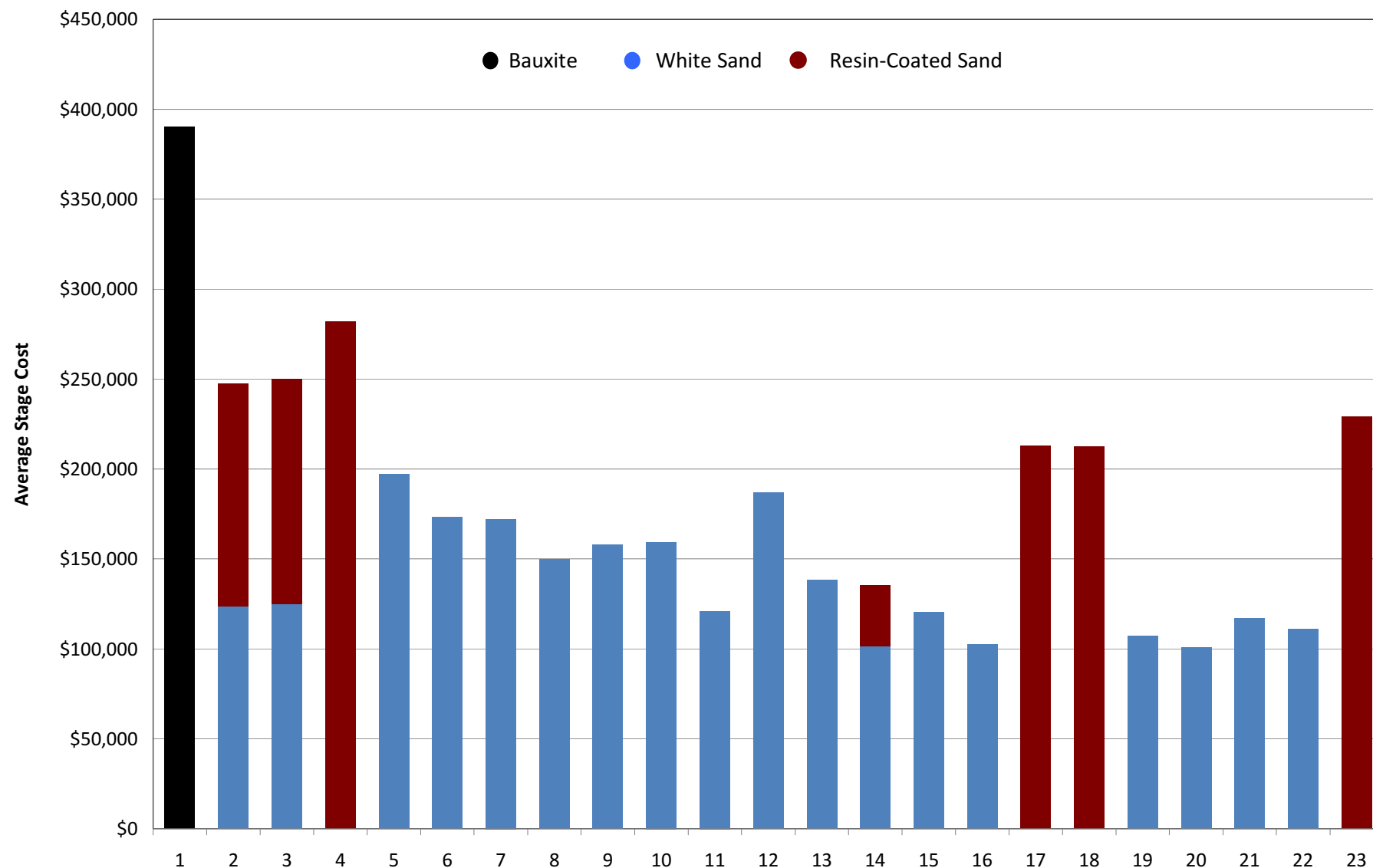


# Geo-Steering - Rotary Steerable Directional Tools





## Average Frac Stage Cost per Well

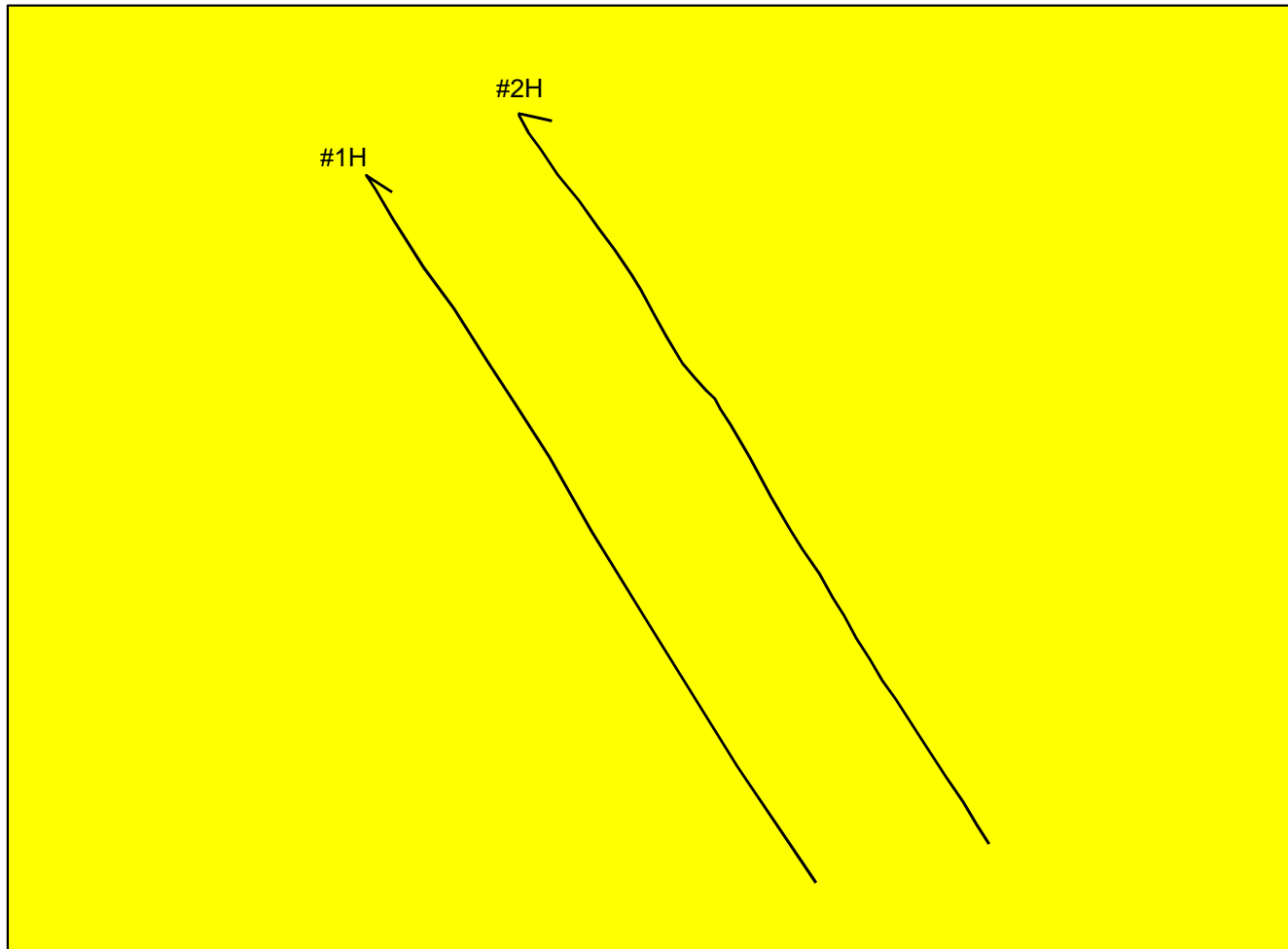


Note: Wells are displayed in chronological order



## Fracture Stimulation Comparison

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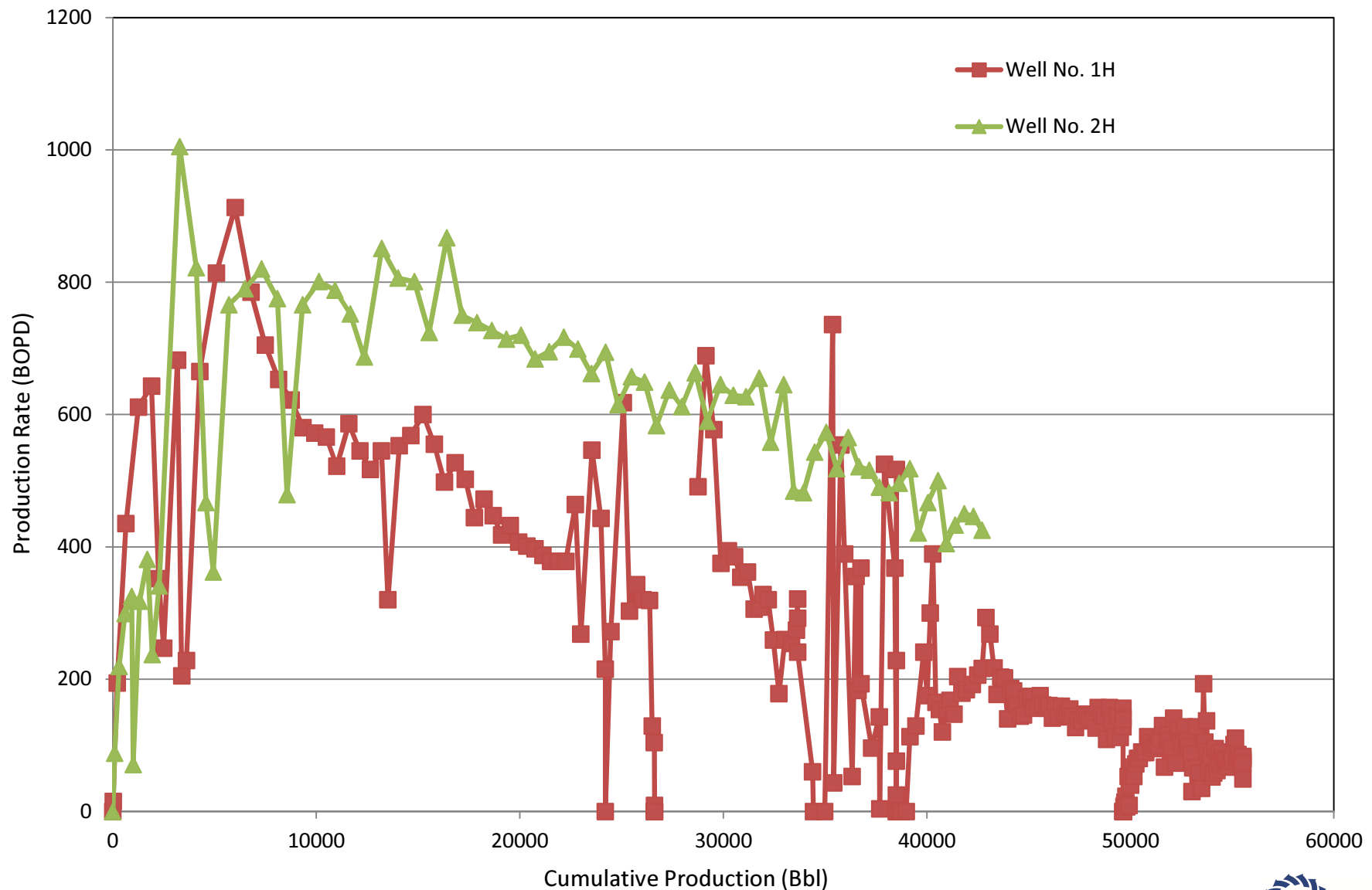


## Stimulation Design Evaluation

	Completed Lateral (ft)	Stages	Cluster Spacing (ft)	Total Clusters	Clean Volume/Stg (bbl)	Proppant		
						100 mesh (lbs)	White Sand (lbs)	RC Sand (lbs)
Well No. 1H	5712	19	49	111	5189	0	361909	0
Well No. 2H	5980	25	40	150	7538	48223	334524	0
	Maximum PPG	Rate/Cluster (bpm)	Proppant/Cluster (lbs)	Proppant/ft (lbs)	Clean Vol/Cluster (bbl)	Clean Vol/ ft (bbl)	Cost/Stg (\$)	Cost/ft (\$)
Well No. 1H	3	10.4	60,318	1,219	865	17	\$154,077	\$519
Well No. 2H	3	11.8	63,791	1,724	1,256	34	\$122,085	\$550

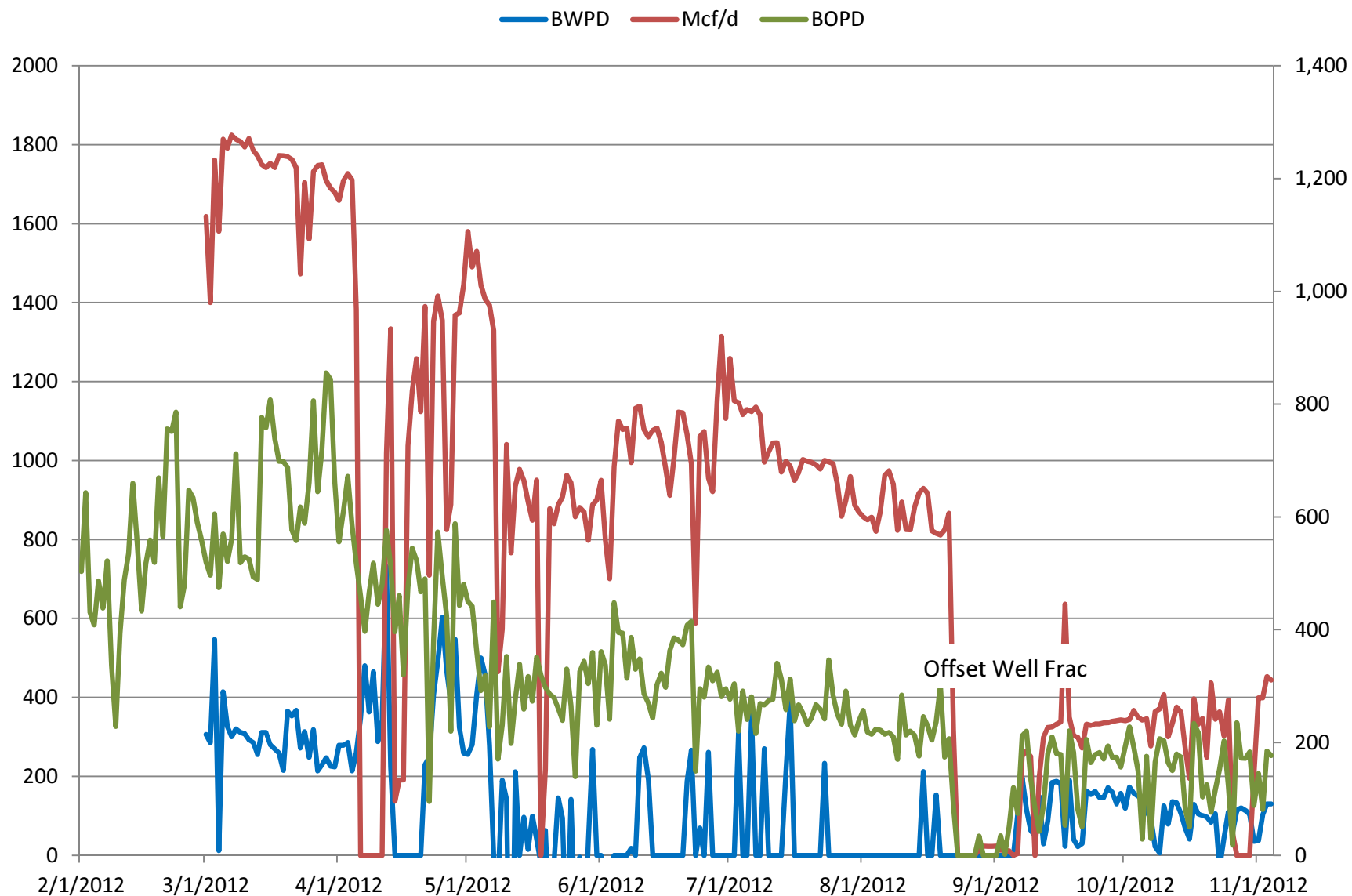
- Well No. 1H – 5,200 BBL / 400,000 lb. frac. 49 foot cluster spacing
- Well No. 2H – 7,500 BBL / 350,000 lb. white sand + 50,000 lb. 100 mesh. 40 foot cluster spacing
- Well No. 2H communicated with Well No. 1H during frac
- Well No. 1H production temporarily went from 100 BOPD to 0 BOPD and from 10 BWPD to over 100 BWPD
- Well No. 1H production relatively normal after flow-back on Well No. 2H

# Fluid Volumes/Tighter Spacing/Restricted Choke Cumulative Production Comparison

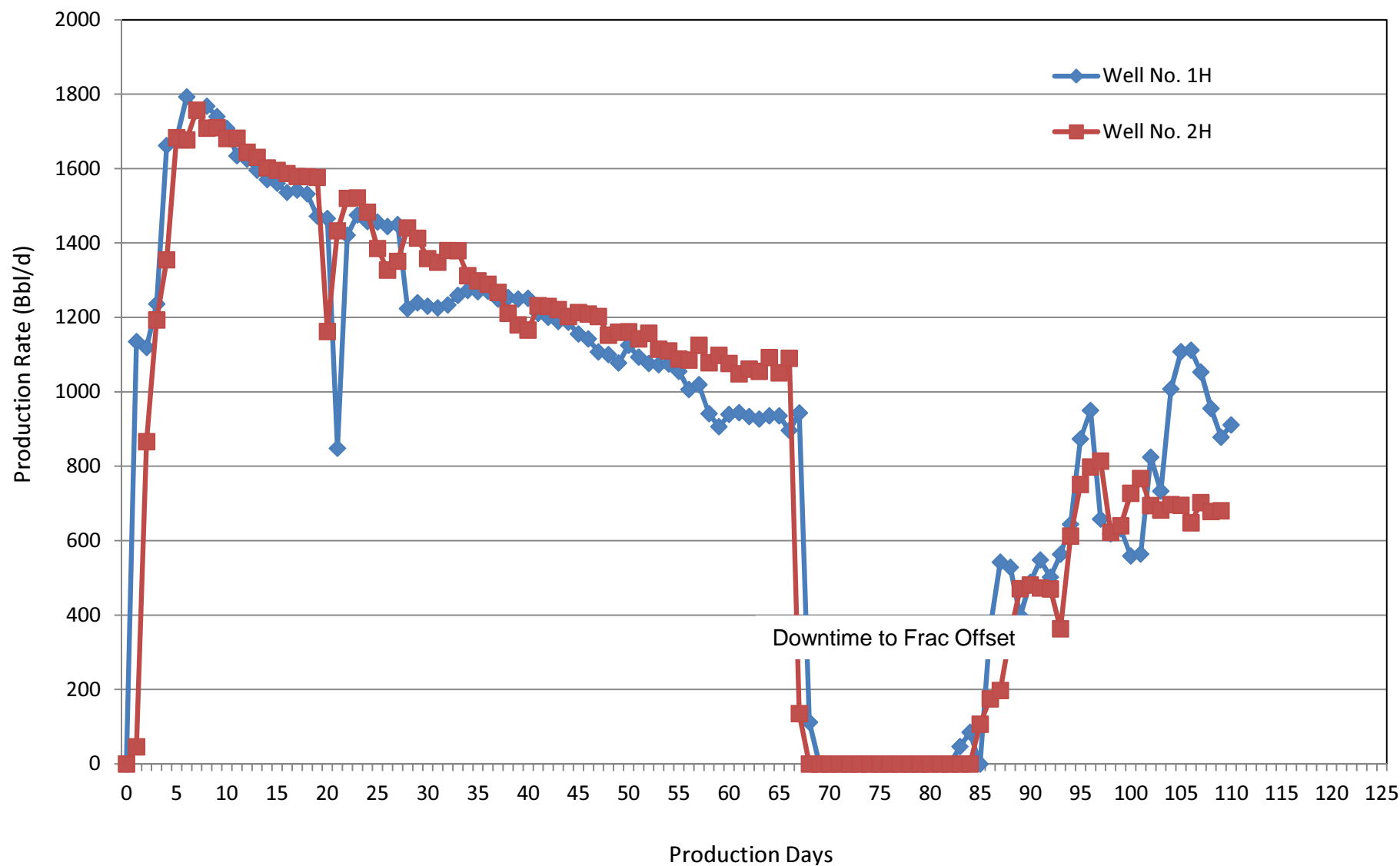


Note: Through November 30, 2012

## Offset Well Frac Effects



## Zipper Frac/Back to Back and Associated Downtimes



# Artificial Lift and Production Management

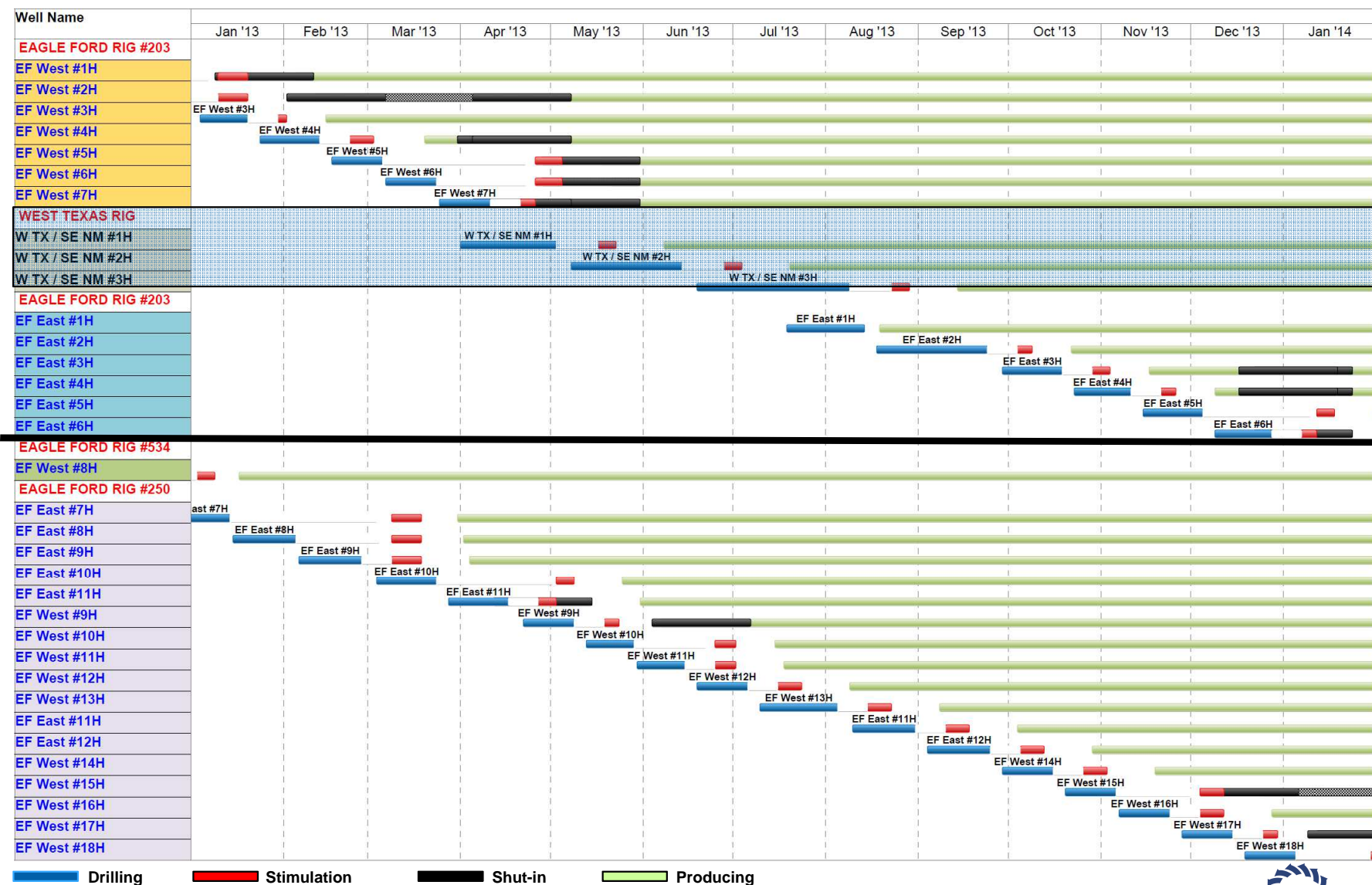
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## Artificial Lift

- **Eleven wells on rod pump**
- **Evaluating gas lift and electrical submersible pumps**
- **Challenges**
  - Flow characteristics during flowing to pumping operations transition
  - Mechanical issues related to rod pumping
  - Scale and paraffin
  - Offset frac effects
- **Solutions**
  - Restricted choke flow delays need for artificial lift
  - Installing pump-off controllers on pumping units to maintain fluid levels
  - Treating frac fluid and pumping wellbores with chemical additions
  - Evaluating shut-in times prior to offset fracs

# Matador 2013 Planned Operated Drilling Schedule

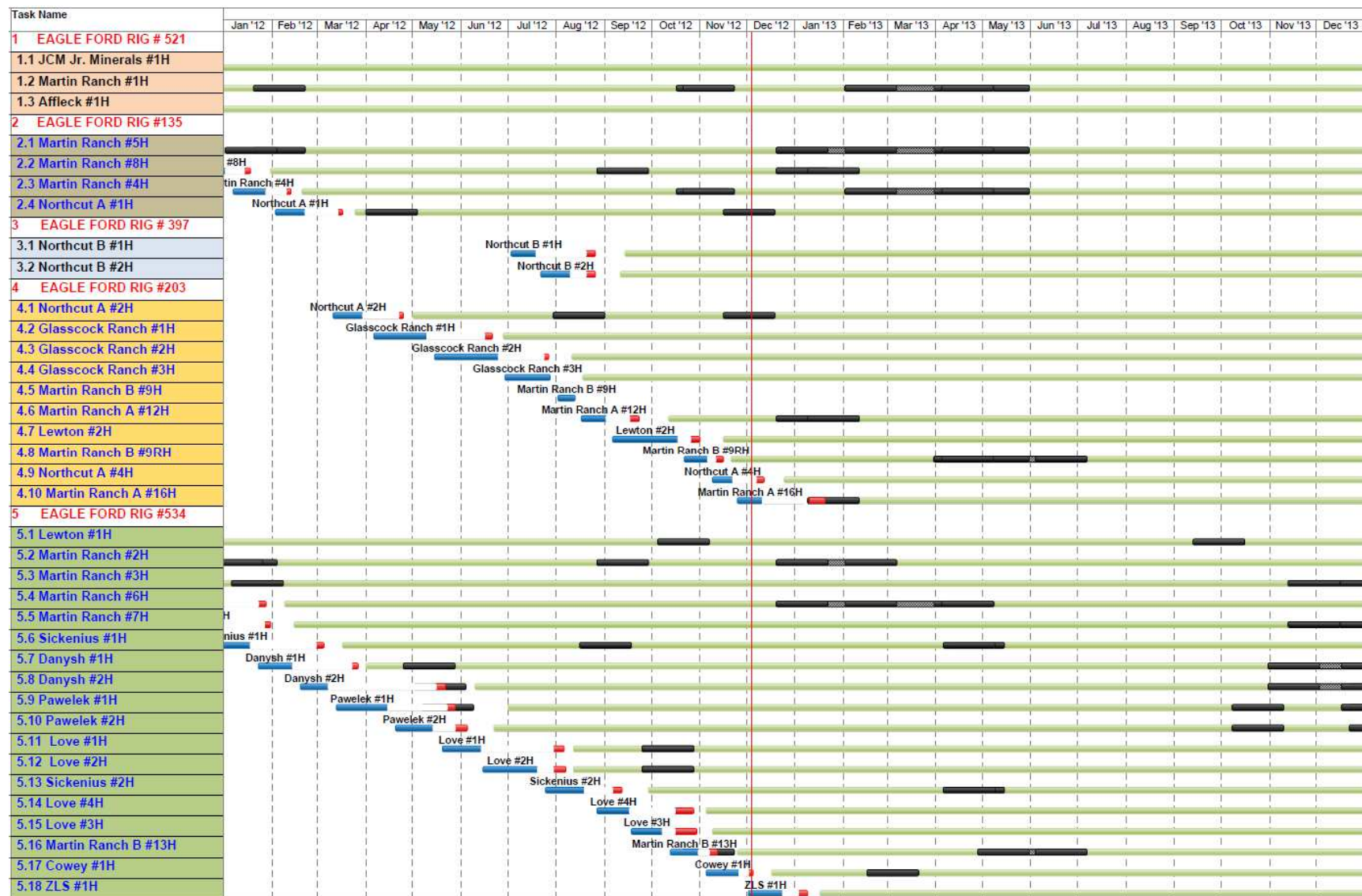
2-rig equivalent drilling program in 2013; Delaware Basin program starting in Q2 2013



Note: The Company's 2013 drilling schedule is based on management's current expectations regarding the time necessary to drill, fracture and complete each well, as well as the time adjacent wells will be shut in as a result of fracking operations



# Matador South Texas Operated Drilling Schedule

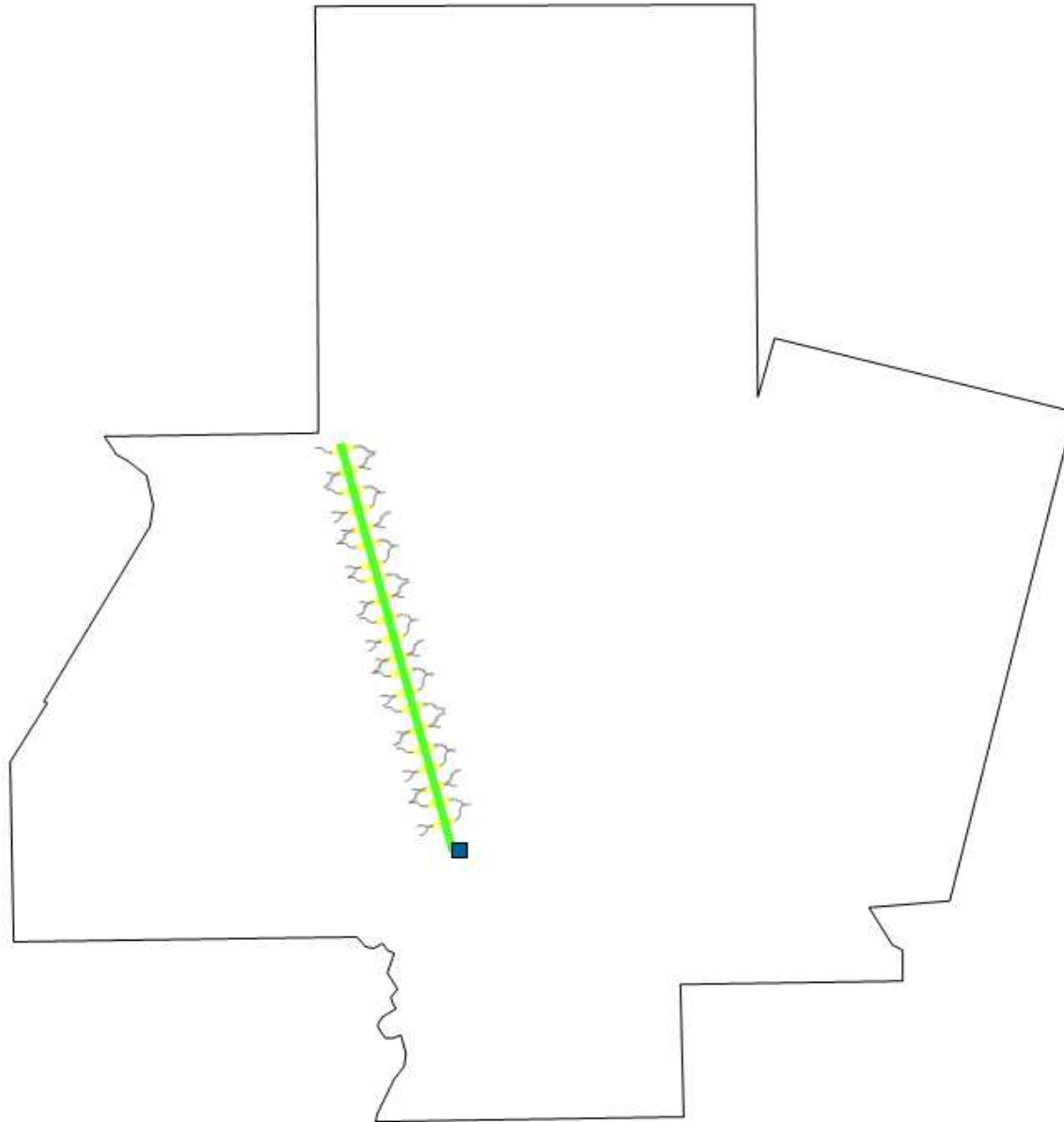


■ Drilling
 ■ Stimulation
 ■ Shut-in
 ■ Producing

Note: Includes wells drilled or completed by December 31, 2012. The Company's 2013 drilling schedule is based on management's current expectations regarding the time necessary to drill, fracture and complete each well, as well as the time adjacent wells will be shut in as a result of fracking operations

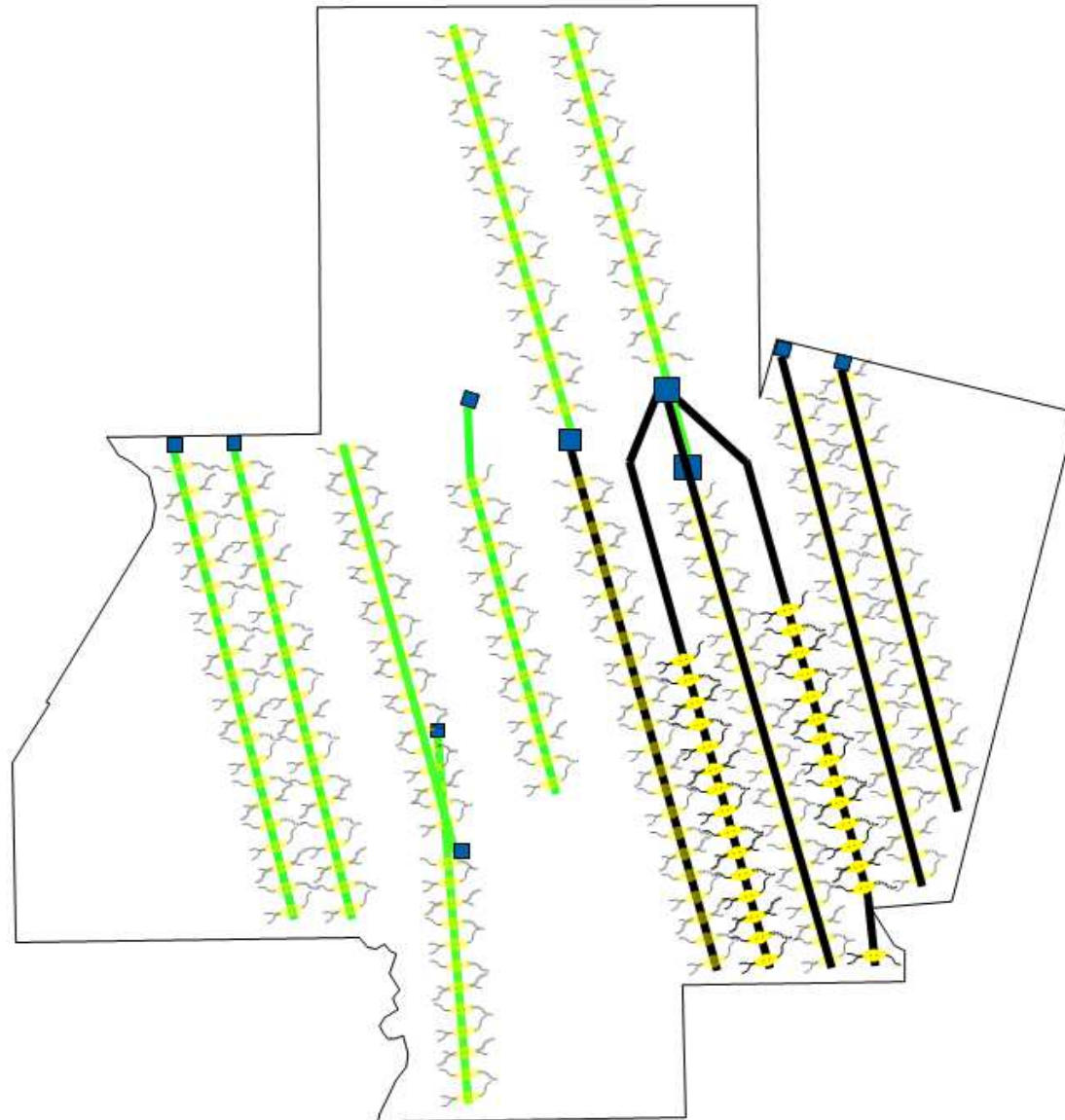
## Martin Ranch Development Plan

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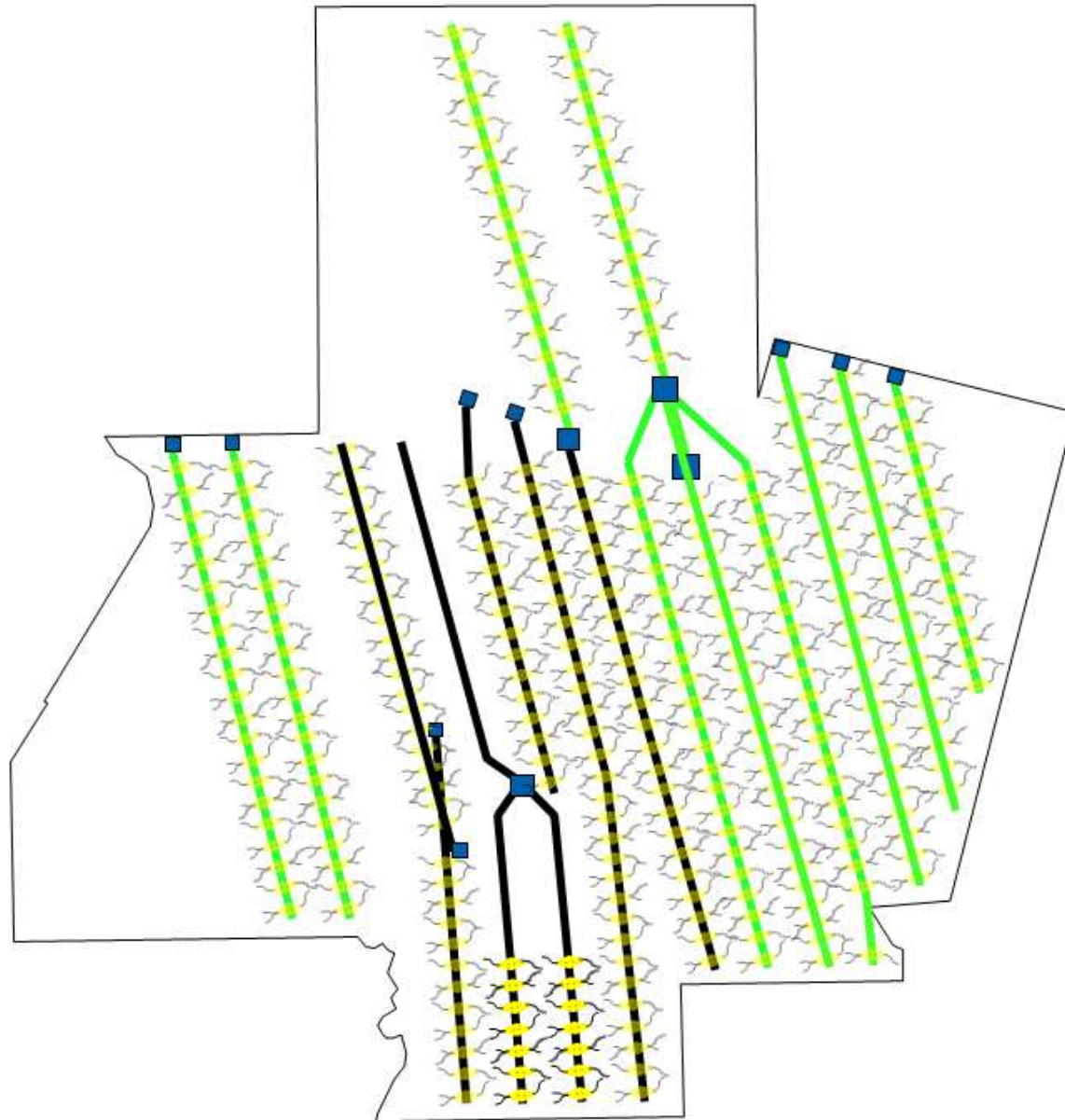
## Martin Ranch Development Plan

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## Martin Ranch Development Plan

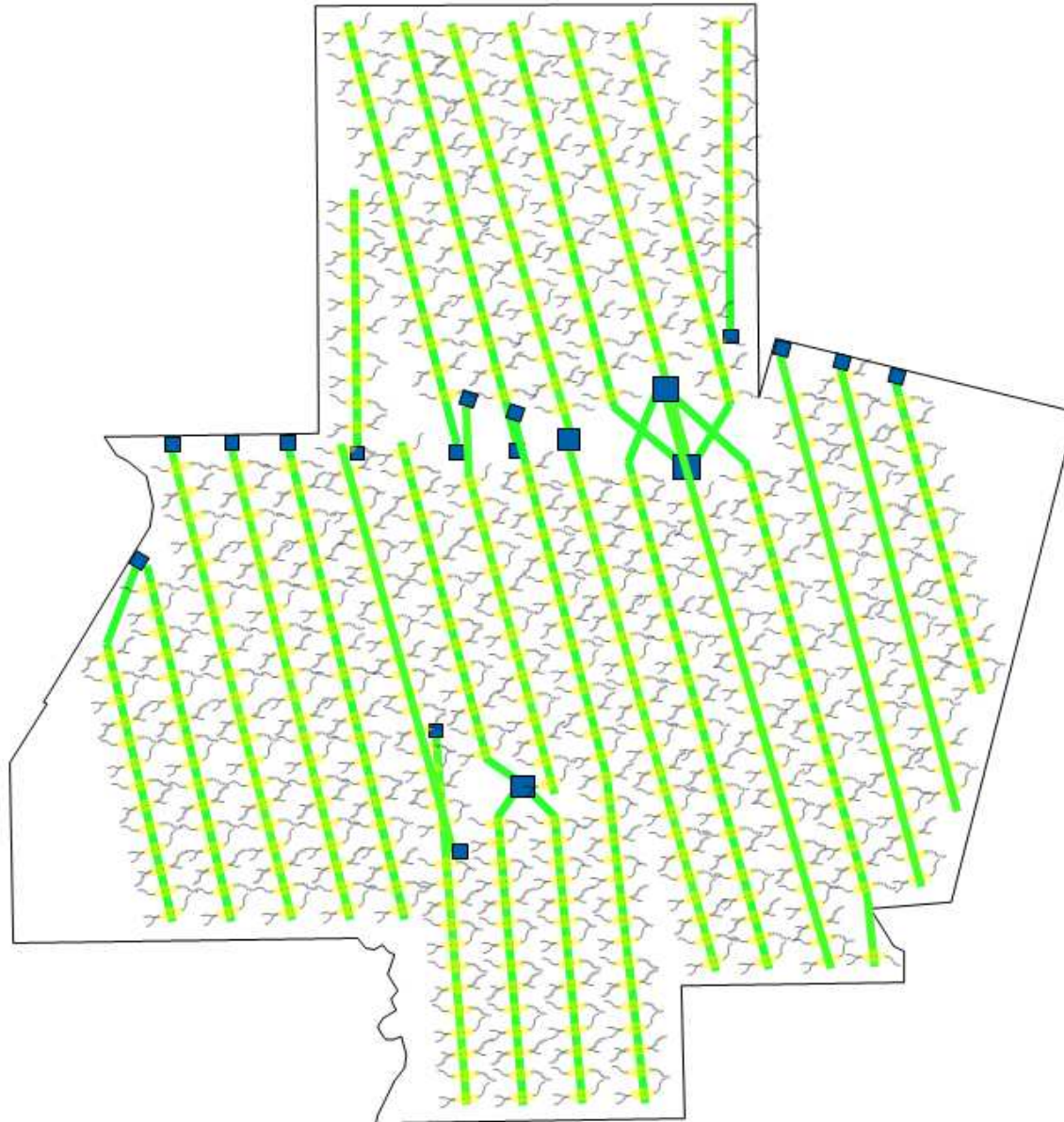
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# Martin Ranch Development Plan

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## 2013 Operational Plans

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- **Develop acreage blocks with program type drilling**
  - Pad drilling
  - Reduced mobilization time and costs
  - Limit offset well frac issues
  - Manage shut-in periods for producing wells
  - Provide for both drilling and completion optimization
- **Continue to optimize completion design**
  - Evaluate current and future stimulation designs
  - Optimize perforation cluster spacing
  - Experiment and evaluate fluid types and volumes
  - Continue completion technique evolution to maximize value
- **Production**
  - Stay in front of drilling rigs with production facilities
  - Utilize bottom hole pressure management via restricted choke sizes
  - Continue to implement and optimize artificial lift operations



# Geology Update

# Geoscience Goals and Objectives in 2013

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## **Continue the study of the Eagle Ford in South Texas:**

- Help transform Tier 2 play areas to Tier 1
- Focus on 3D seismic and fracture studies (e.g., Glasscock Ranch)
- Support operations through integrated, multi-disciplinary studies

## **Evaluate additional prospective plays in South Texas:**

- Buda Limestone, Austin Chalk, Pearsall Shale, Edwards Limestone:
  - Drill three exploratory wells:
    - One operated (Austin Chalk), two non-operated (Buda and Edwards)
  - Obtain 3D seismic and sub-surface studies for production “sweet-spots”

## **Begin the realization of potential in West Texas and New Mexico:**

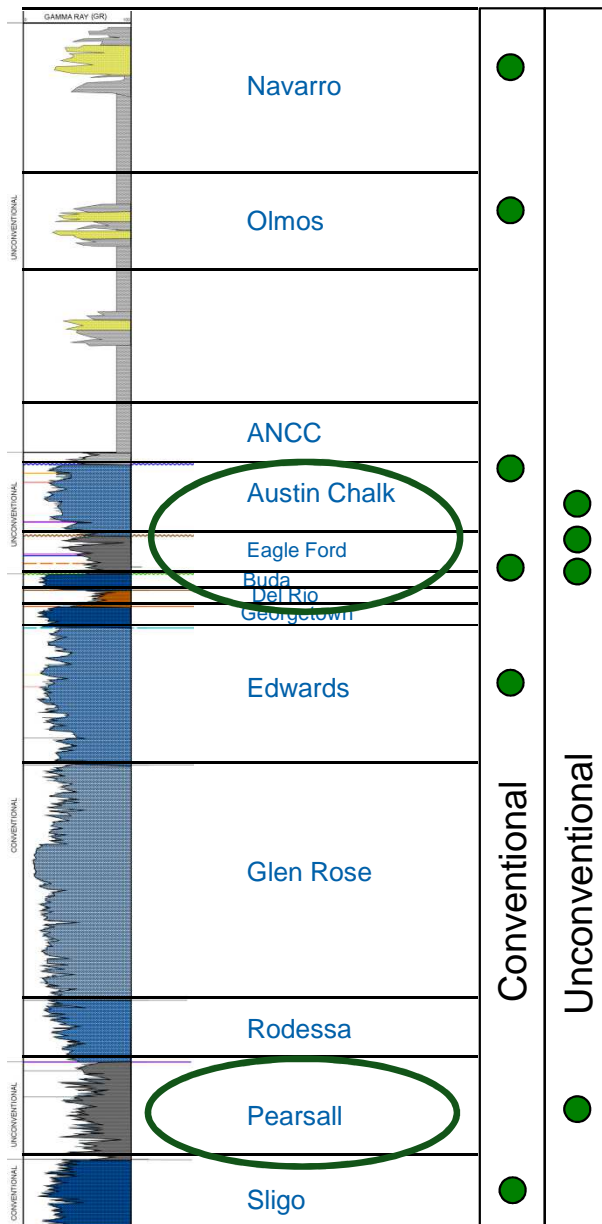
- Wolfcamp and Bone Spring Formations:
  - Three exploratory wells
  - Leverage our knowledge and experience gained in the Eagle Ford

## **Evaluate what/where next:**

- “Gracie”: Crawford Federal #1H horizontal well results
- Additional regional studies and “spear-point” play development:
  - Proven petroleum systems; Tier map system consistent with the principles we have learned to date (e.g., TOC-Por-Perm relationships)



# South Texas Eagle Ford Trend - Multi-Play Fairway



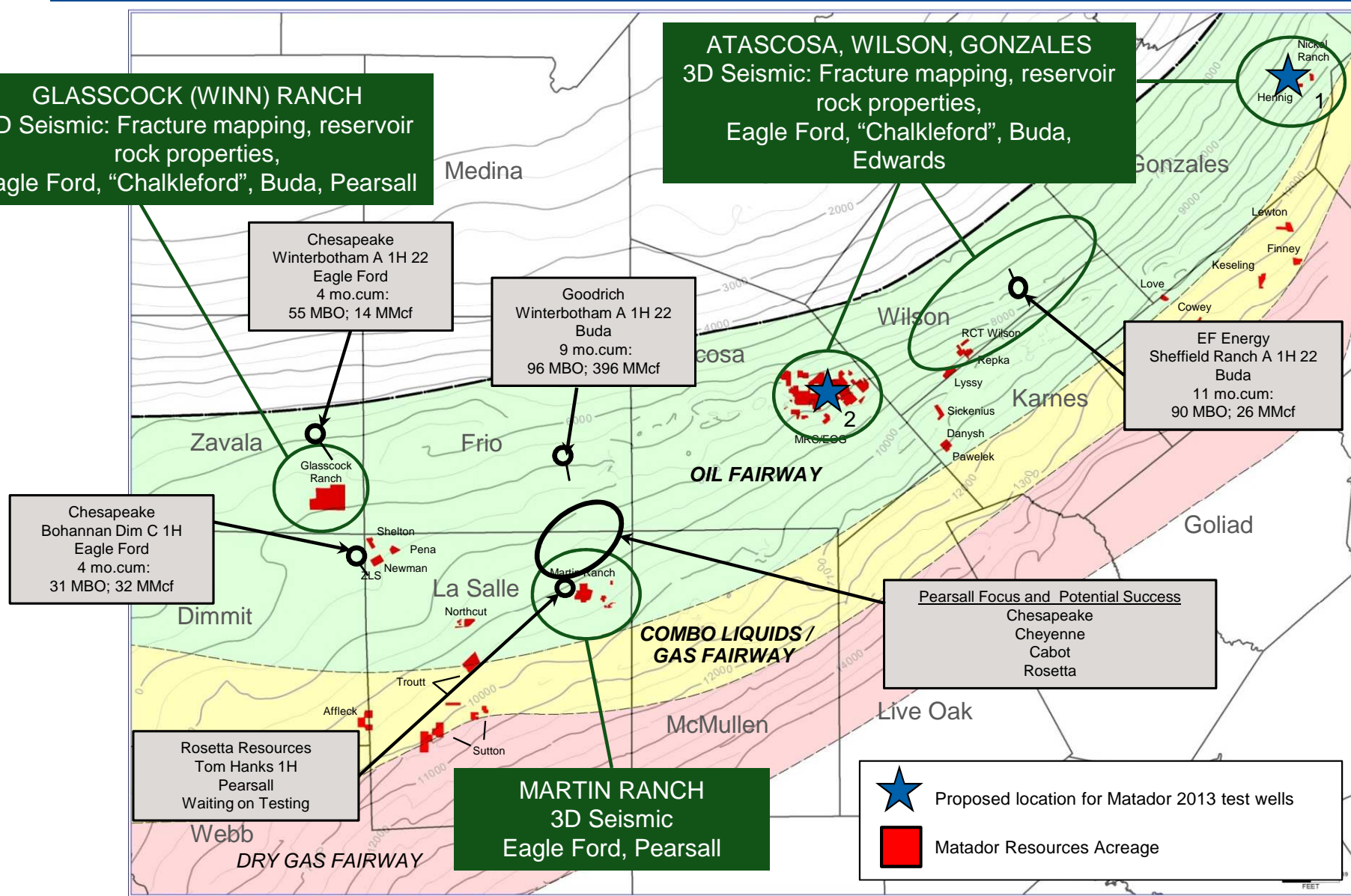
## Historic Conventional Zones

- **Olmos-Navarro**
  - Gas and oil fields in shallow section
- **Austin Chalk**
  - Upper Austin Chalk horizontal drilling
  - Fractured reservoir
- **Buda**
  - Primarily productive on structure
  - Fractured reservoir
- **Edwards**
  - Productive on structure

## “New” Unconventional Zones

- **“Chalkleford” (*Eagle Ford / Austin Chalk transition zone*)**
  - Recent results in Pearsall Field from other operators are positive
- **Eagle Ford**
  - Lower costs combined with better completion techniques have improved initial results in northern oil window
- **Horizontal Buda Drilling**
  - Exploratory play developing to exploit fracturing within the Buda both on and off structure
- **Pearsall Shale**
  - Exploratory play, initial test wells now being drilled

# Matador's Geoscience Focus: Multipay Areas and Surrounding Results

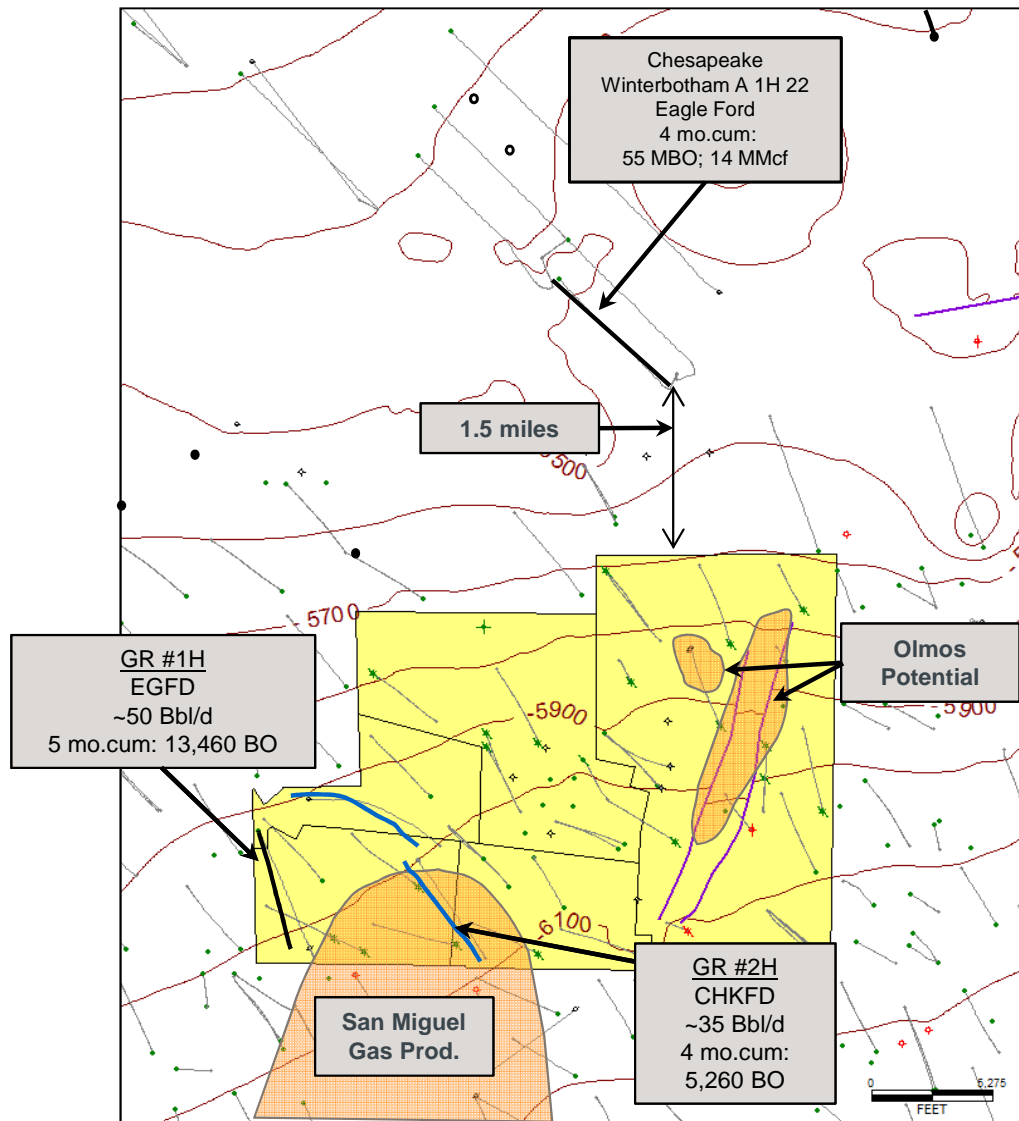


Note: All acreage values, number of producing wells and number of estimated Eagle Ford drilling locations at November 30, 2012. Net wells reflect Matador's working interest ownership



# Glasscock Ranch Study

**GLASSCOCK (WINN) RANCH**  
8,891 gross / 8,891 net acres



## Goal: Transform Tier 2 to Tier 1.5?

- Multiple Target Study:
  - Eagle Ford
  - “Chalkleford”
  - Buda
  - Pearsall
  - Olmos/San Miguel
- Eagle Ford and “Chalkleford” production history and logs indicate large oil volumes in place
- Actively trading data, logs very comparable with offset producers
- Fractures play significant role
- Increased stimulated rock volume may lead to higher recovery
- 3D Seismic should enable accurate fracture mapping; to be acquired in June-August
- Multi-disciplinary (geoscience/engineering/operations) studies expected to develop better drilling and stimulation models to increase recovery factors
  - Petrophysics
  - Rock characterization
  - Production monitoring
  - 3D seismic integration
- Held by production, all rights, all depths

# Delaware Basin Target Horizons

	Formation	Lith	Reservoir Name	Prod
PERMIAN	Delaware Mtn.		Brushy Canyon	●
			Bone Spring Limestone	
			Leonard Shale	☼
			Upper Avalon Shale	☼
			Middle Avalon Carbonate	
			Lower Avalon Shale	☼
			1 <sup>st</sup> Bone Spring Carbonate	
			1 <sup>st</sup> Bone Spring Sand	☼
			2 <sup>nd</sup> Bone Spring Carbonate	
			2 <sup>nd</sup> Bone Spring Sand	☼
			3 <sup>rd</sup> Bone Spring Carbonate	☼
			3 <sup>rd</sup> Bone Spring Sand	☼
	Wolfcamp		Wolfcamp Shale	☼
PENN	Crisco Canyon		Penn Shale	☼
			Strawn	☼

## Horizontal Targets

### Delaware Group

Depth: 5,800' – 8,000' (Oil Window)  
 Density Porosity: 10-16%  
 Normal Pressure (0.45 psi/ft)  
 Gross Thickness: 30-60 ft  
 IP: 27-514 Bbl/d 10-606 Mcf/d

### Bone Spring Lime

Depth: 7,800' – 9,500' (Oil Window)  
 Density Porosity: 6-14%  
 Normal Pressure (0.45 psi/ft)  
 Gross Thickness: 20-80 ft  
 IP: 50-405 Bbl/d 98-850 Mcf/d

### 1<sup>st</sup> 2<sup>nd</sup> 3<sup>rd</sup> Bone Spring

Depth: 8,700' – 11,500' (Oil Window)  
 Density Porosity: 8-12%  
 Normal Pressure (0.45 psi/ft)  
 Gross Thickness: 20-100 ft  
 IP: 150-1470 Bbl/d 100-1,130 Mcf/d

### Upper Wolfcamp

Depth: 11,300' – 11,700' (Oil Window)  
 Density Porosity: >10%  
 Geo Pressured (0.7psi/ft)  
 Gross Thickness: 280-350 ft

### Middle Wolfcamp

Depth: 11,800' – 12,200' (Wet Gas Window)  
 Density Porosity: 12-15%  
 Geo Pressured (0.7psi/ft)  
 Gross Thickness: 200-300 ft  
 Total Organic Carbon (TOC) 2-4%

### Lower Wolfcamp

Depth: 12,200' – 12,500' (Wet Gas Window)  
 Density Porosity: 6-15%  
 Geo Pressured (0.7–0.75psi/ft)  
 Gross Thickness: 180-290 ft  
 Total Organic Carbon (TOC) 3-5%

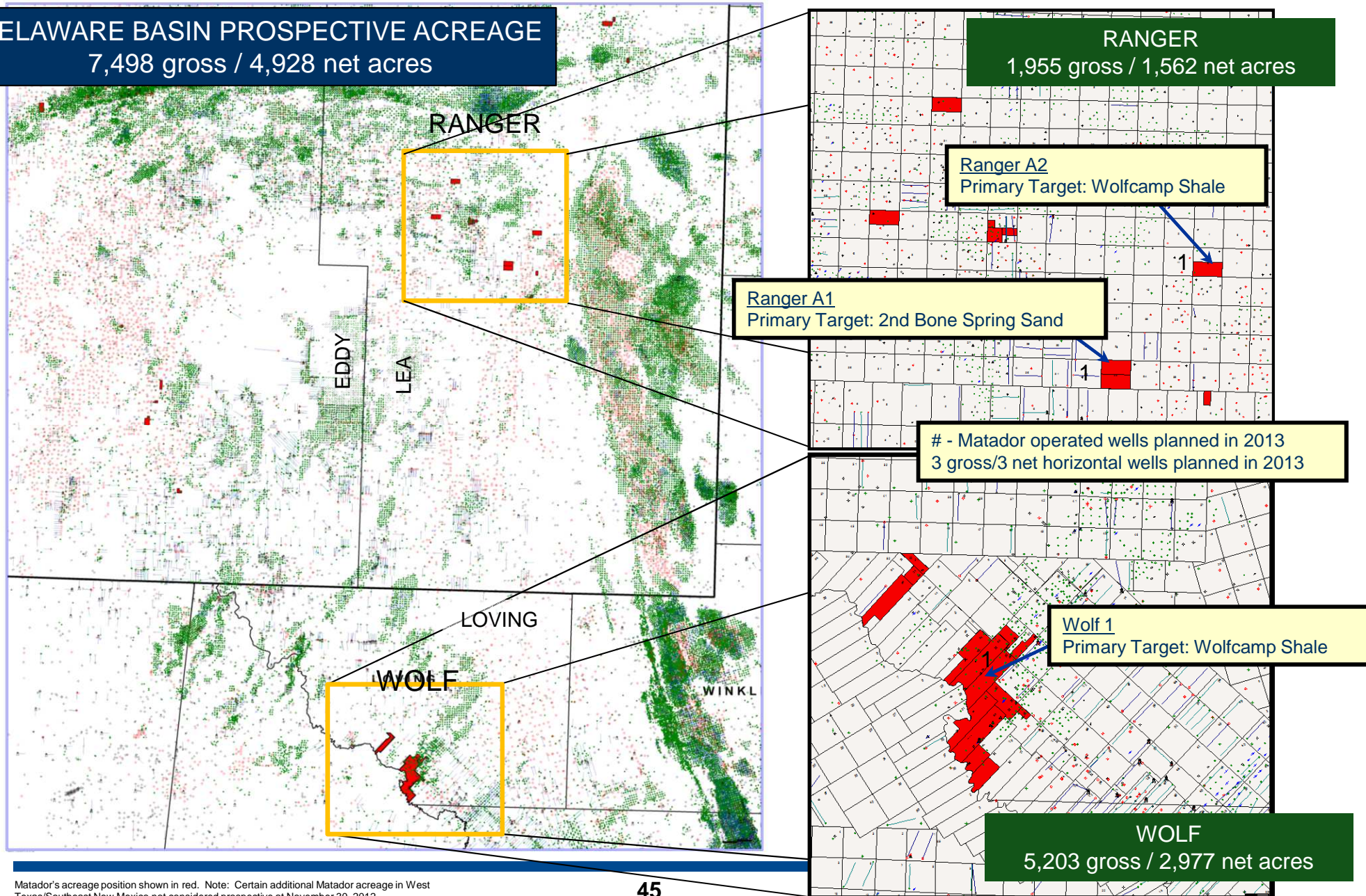
Graphic source: Core Lab; other information from public sources





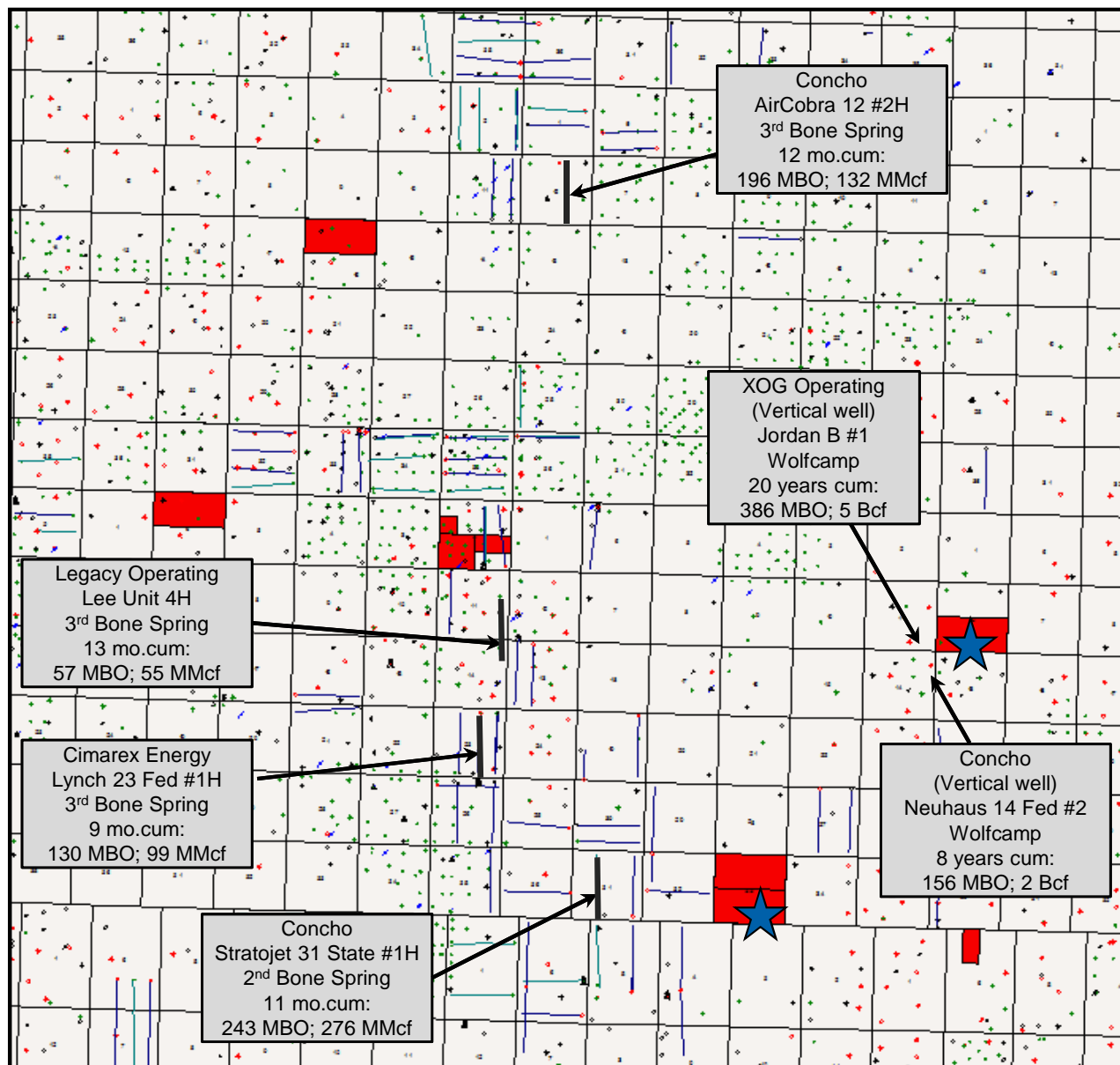
# Delaware Basin Acreage and 2013 Drilling Plan

**DELAWARE BASIN PROSPECTIVE ACREAGE**  
7,498 gross / 4,928 net acres

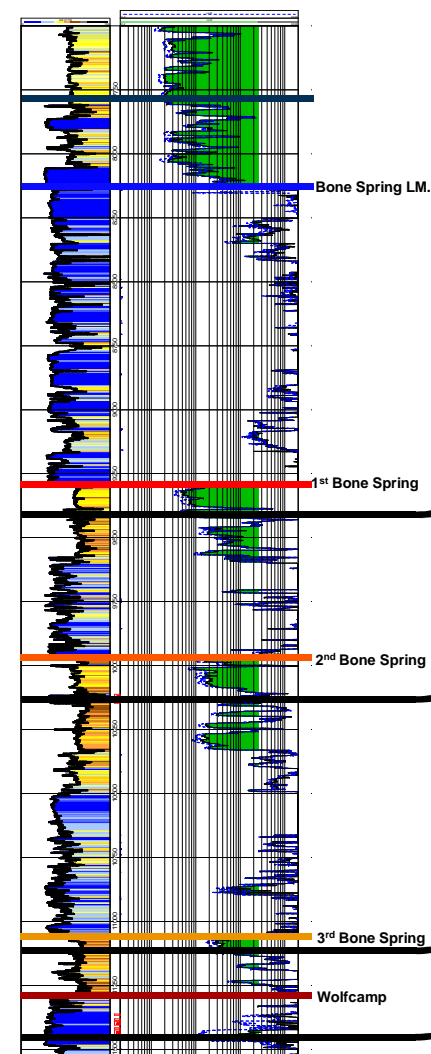


Matador's acreage position shown in red. Note: Certain additional Matador acreage in West Texas/Southeast New Mexico not considered prospective at November 30, 2012

# Ranger Prospect Area: Proposed Wolfbone Multi-Zone Exploration Program and Surrounding Results



Bone Spring / Upper Wolfcamp Type Log

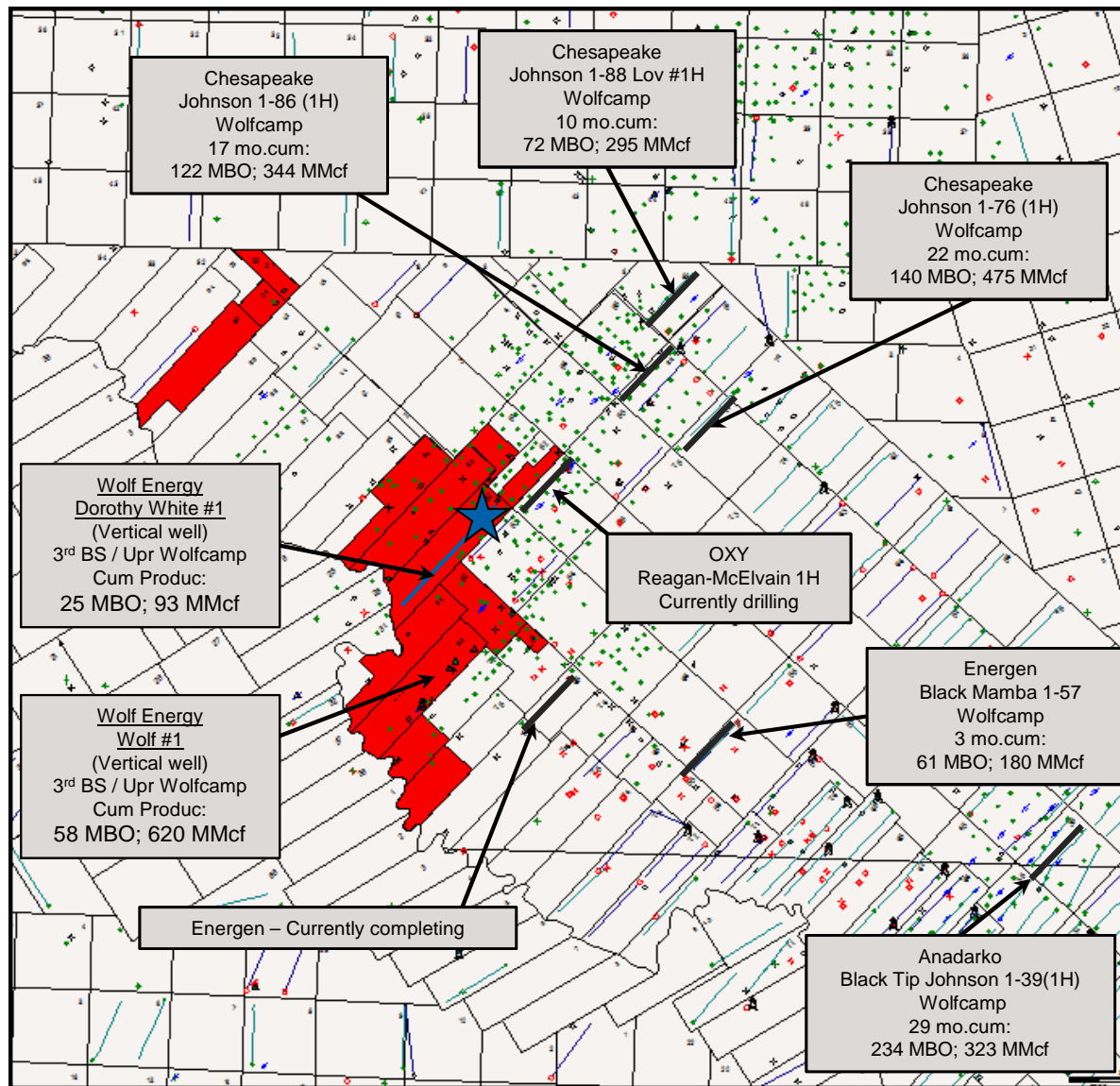


Proposed location for Matador 2013 test well

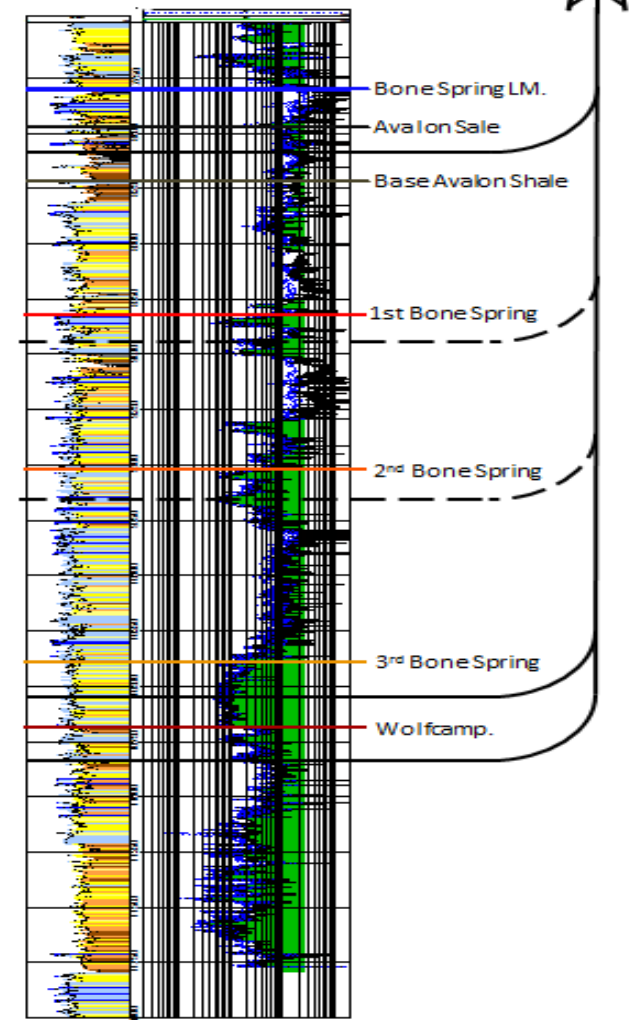




# Wolf Leasehold: Proposed Wolfbone Multi-Zone Exploration Program and Surrounding Results



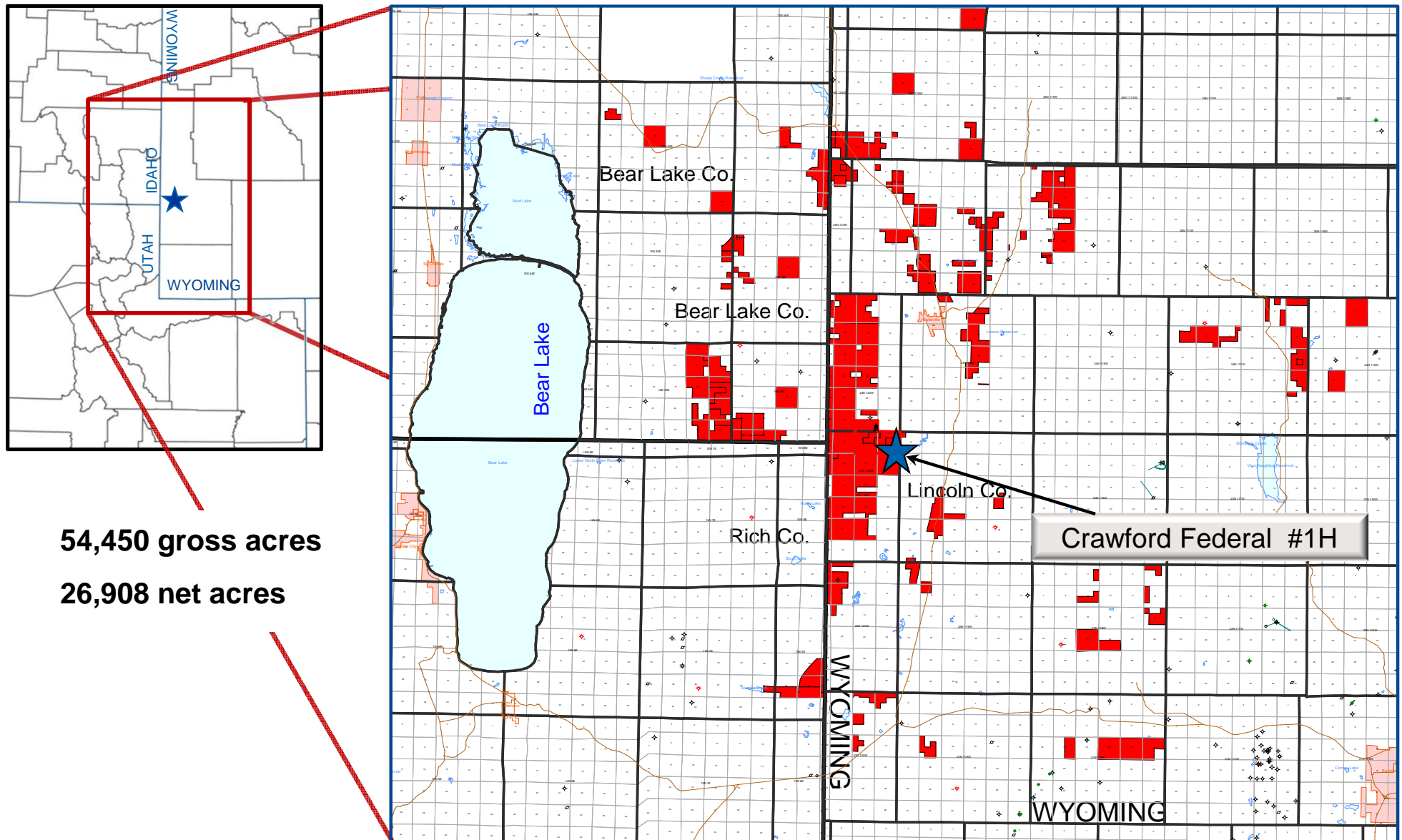
Bone Spring / Upper Wolfcamp Type Log



★ Proposed location for Matador 2013 test well



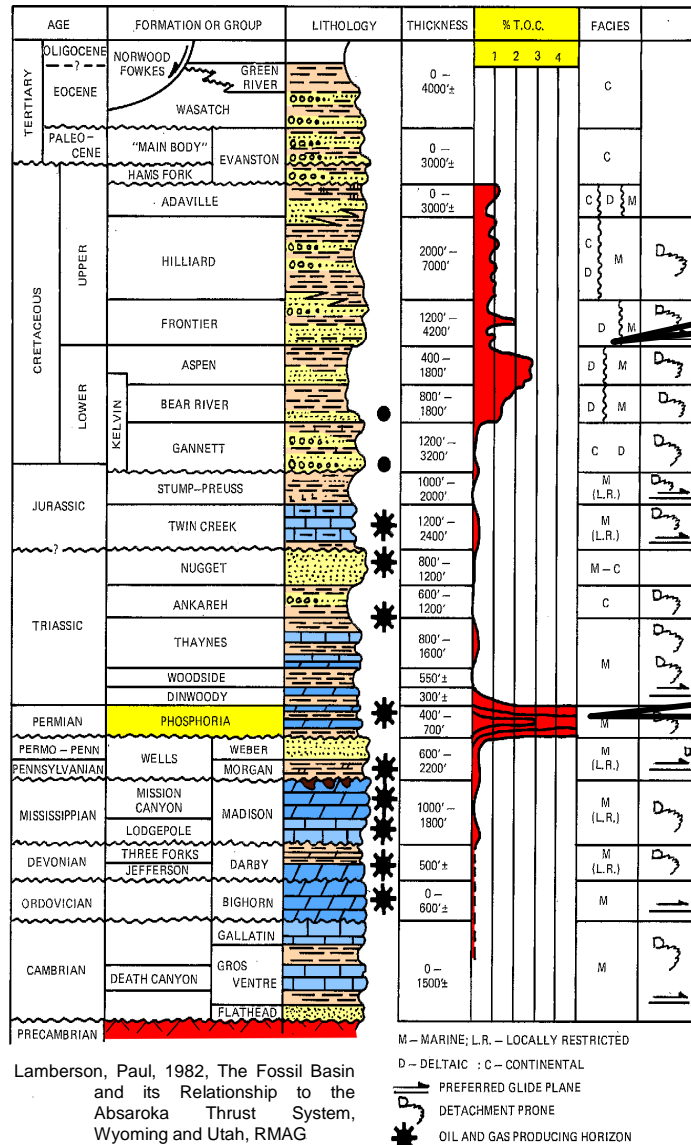
## Matador Gracie Project Total Prospect Acreage





# Southwest Wyoming Stratigraphy and Target Zones

FOSSIL BASIN AREA AND ITS RELATIONSHIP TO THE ABSAROKA THRUST FAULT SYSTEM



Cretaceous Shales

Meade Peak Shale

## Crawford Federal #1:

- Drilled straight hole 10/11
- Encountered 161' Meade Peak with 46' of main pay
- Recovered 50' conventional core across pay zone
- $TOC_{ave}$  4.52% (Maximum 14.2%)
- Thermally mature:  $R_o$  1.69%
- Porosity Average: 3.0– 5.0%
- Micro-Darcy Permeability



# Appendix

## Adjusted EBITDA Reconciliation

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This presentation includes, and certain statements made during this presentation may include, the non-GAAP financial measure of Adjusted EBITDA. We believe Adjusted EBITDA helps us evaluate our operating performance and compare our results of operation from period to period without regard to our financing methods or capital structure. We define Adjusted EBITDA as earnings before interest expense, income taxes, depletion, depreciation and amortization, accretion of asset retirement obligations, property impairments, unrealized derivative gains and losses, certain other non-cash items and non-cash stock-based compensation expense, including stock option and grant expense and restricted stock and restricted stock units expense, and net gain or loss on asset sales and inventory impairment. Adjusted EBITDA is not a measure of net (loss) income or cash flows as determined by GAAP. Adjusted EBITDA should not be considered an alternative to, or more meaningful than, net income or cash flows from operating activities as determined in accordance with GAAP or as an indicator of our operating performance or liquidity.

The following table presents our calculation of Adjusted EBITDA and the reconciliation of Adjusted EBITDA to the GAAP financial measures of net income (loss) and net cash provided by operating activities, respectively, that are of a historical nature. Where references are forward-looking or prospective in nature, and not based on historical fact, the table does not provide a reconciliation. We could not provide such reconciliations without undue hardship because the Adjusted EBITDA numbers included in this presentation, and that may be included in certain statements made during the presentation, are estimations, approximations and/or ranges. In addition, it would be difficult for us to present a detailed reconciliation on account of many unknown variables for the reconciling items.

## Adjusted EBITDA Reconciliation

The following table presents our calculation of Adjusted EBITDA and reconciliation of Adjusted EBITDA to the GAAP financial measures of net (loss) income and cash provided by operating activities, respectively.

	Year Ended December 31,					Nine Months Ended
	2007	2008	2009	2010	2011	September 30, 2012
<i>(In thousands)</i>						
<b>Unaudited Adjusted EBITDA reconciliation to Net Income (Loss):</b>						
Net (loss) income	(\$300)	\$103,878	(\$14,425)	\$6,377	(\$10,309)	(\$8,568)
Interest expense	-	-	-	3	683	453
Total income tax provision (benefit)	-	20,023	(9,925)	3,521	(5,521)	(1,152)
Depletion, depreciation and amortization	7,889	12,127	10,743	15,596	31,754	52,799
Accretion of asset retirement obligations	70	92	137	155	209	170
Full-cost ceiling impairment	-	22,195	25,244	-	35,673	33,206
Unrealized loss (gain) on derivatives	211	(3,592)	2,375	(3,139)	(5,138)	1,149
Stock option and grant expense	205	605	622	824	2,362	(585)
Restricted stock grants	15	60	34	74	44	362
Net loss (gain) on asset sales and inventory impairment	-	(136,977)	379	224	154	60
<b>Adjusted EBITDA</b>	<b>\$8,090</b>	<b>\$18,411</b>	<b>\$15,184</b>	<b>\$23,635</b>	<b>\$49,911</b>	<b>\$77,894</b>

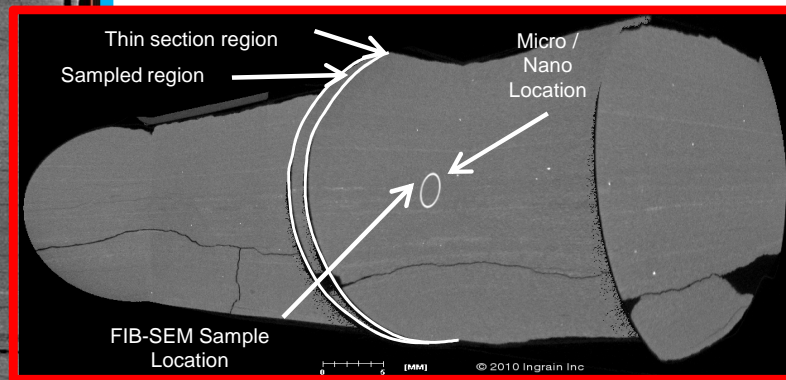
	Year Ended December 31,					Nine Months Ended
	2007	2008	2009	2010	2011	September 30, 2012
<i>(In thousands)</i>						
<b>Unaudited Adjusted EBITDA reconciliation to Net Cash Provided by Operating Activities:</b>						
Net cash provided by operating activities	\$7,881	\$25,851	\$1,791	\$27,273	\$61,868	\$80,325
Net change in operating assets and liabilities	209	(17,888)	15,717	(2,230)	(12,594)	(3,072)
Interest expense	-	-	-	3	683	453
Current income tax provision (benefit)	-	10,448	(2,324)	(1,411)	(46)	188
<b>Adjusted EBITDA</b>	<b>\$8,090</b>	<b>\$18,411</b>	<b>\$15,184</b>	<b>\$23,635</b>	<b>\$49,911</b>	<b>\$77,894</b>

# \$100mm Leasing Strategy That Rests on a “Fleck”

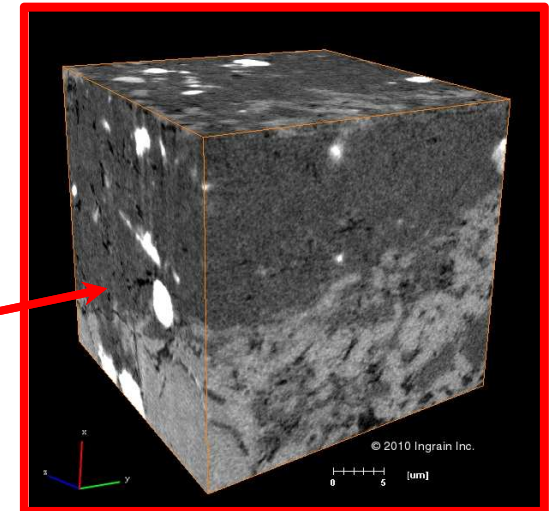
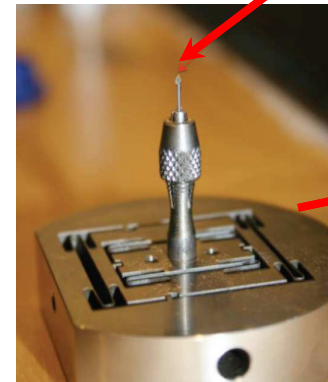
“Prove to us that oil molecules can move in so tight a rock...”

## Nano...

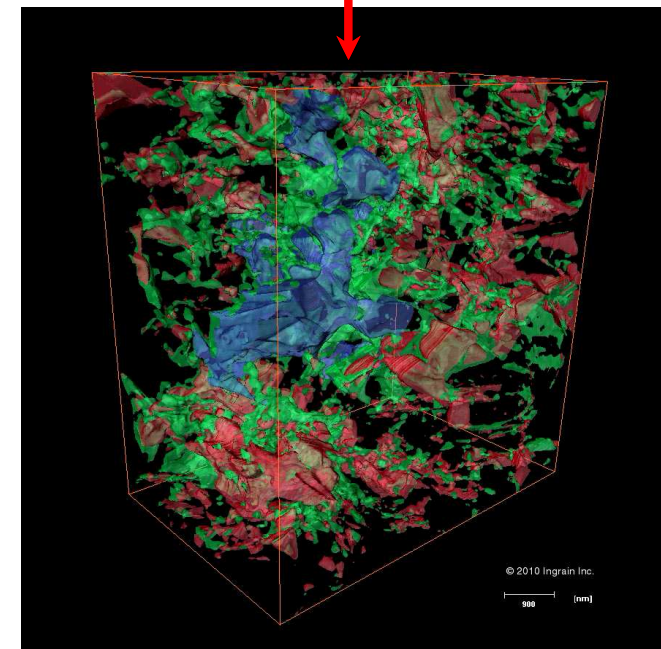
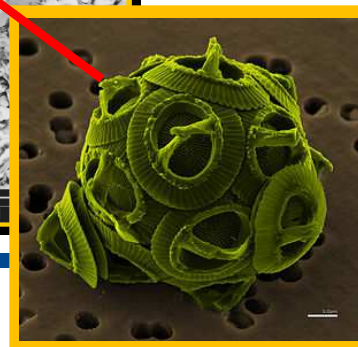
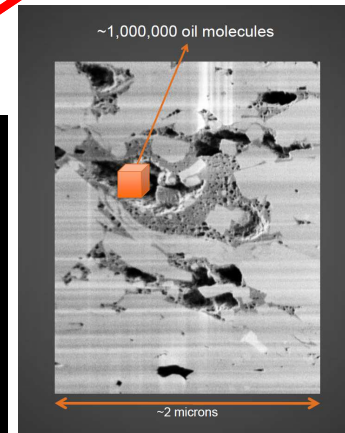
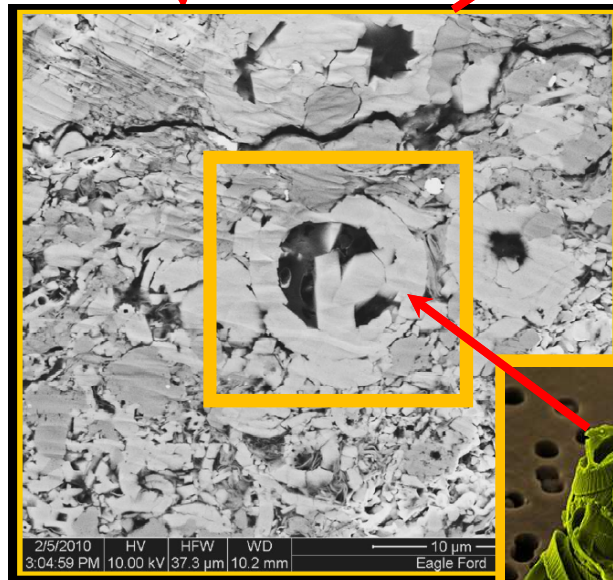
## Macro...



Sample



## Micro...





## Pore-Perm Architecture We Can Measure

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